

2023 Quarter 2 COALITION LAUNCH ADDENDUM

For Communities, By Communities



COMMUNITY POWER COALITION OF NEW HAMPSHIRE

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We're Hiring! Professionals interested in meaningful, impactful energy work with backgrounds in administration, finance, policy & regulatory, IT, and power supply are invited submit "Career Interest" to info@CPCNH.org. Help NH communities reach their energy goals!

COALITION ENROLLS ~75,000 CUSTOMERS

Community Power flows, creating ***\$14 million in value in just 3 months!*** As of June, we have enrolled approximately 75,000 Community Power customers across twelve "Wave 1" launching cities and towns, making the Coalition a larger electricity supplier than Liberty or Unitil. Launching communities include:

- ✦ Cities of Lebanon, Nashua, and Portsmouth
- ✦ Towns of Canterbury, Enfield, Exeter, Hanover, Harrisville, Peterborough, Plainfield, Rye, and Walpole

As Coalition Membership swells, most recently growing to 35 cities, towns, and counties representing more than 24% of the New Hampshire population, we look forward to further accelerating New Hampshire's Community Power movement in the coming months and years.

MR. BRIAN CALLNAN IS COALITION'S 1ST CEO!

On April 21, 2023, CPCNH held its second Annual Membership and Board Meetings and announced the hiring of its first Chief Executive Officer, Mr. Brian Callnan.

Mr. Callnan has a career leading power supply and project and program development for public power agencies. Most recently, Mr. Callnan served as Vice President of Power Resources & Access at NH Electric Co-op where he led the utility's roll out of "virtual power plants" and transactive energy rates harnessing distributed batteries and electric vehicles to lower power costs, among other projects.¹



COALITION ADOPTS \$51 MILLION 2023 BUDGET

Business conducted at our Annual Membership and Board Meetings also included:

- ✦ Adoption of a CY 2023 budget forecasting ~\$51 million in revenues, \$39 million in expenses, and ~\$12 million in community-controlled reserve funds by year's end
- ✦ Election of a slate of 20 Board Directors, and appointments populating our seven committees: Executive, Audit, Finance, Governance, Member Outreach and Engagement, Regulatory and Legislative Affairs, and Risk Management

¹ Roberts, D. *Concord Monitor, Granite Geek*. 4/24/23. "NHEC Customers use electric cars as storage batteries to make a few extra bucks." <https://bit.ly/3HvDzyi>



NEW RATES, ~\$7 MILLION IN VALUE & SAVINGS

Our Board of Directors approved new Community Power rates that will be effective from August 1, 2023 to January 31, 2024. The rates, shown below, will save ~75,000 Community Power customers a combined ~\$5.5 million over the six-month period relative to what customers otherwise would have paid for utility energy service. Coalition communities will simultaneously accrue ~\$1.7 million in community financial reserves over the same period for long-term rate stability, and to enable financing of clean energy projects.

| Power Options <i>Electricity supply rates effective 8/1/23 – 1/31/24</i> | | Renewable Content | Rate (¢/kWh) | Estimated Cost per Month* | 6-month Savings |
|--|----------------------|--------------------------|---------------------|----------------------------------|------------------------|
| Utility Default Energy Service | Unitil | 24.3% | 13.257 ¢ | ± \$80 | N/A |
| | Eversource | | 12.582 ¢ | ± \$75 | |
| | Liberty | | 12.242 ¢ | ± \$73 | |
| Community Power Coalition of New Hampshire | Clean 100 | 100% | 15.2 ¢ | ± \$91 | Clean Premium |
| | Clean 50 | 50% | 12.3 ¢ | ± \$74 | ± (\$6) - \$36 |
| | Granite Plus | 33% | 11.3 ¢ | ± \$68 | ± \$30 - \$72 |
| | Granite Basic | 23.4% | 10.9 ¢ | ± \$65 | ± \$48 - \$90 |

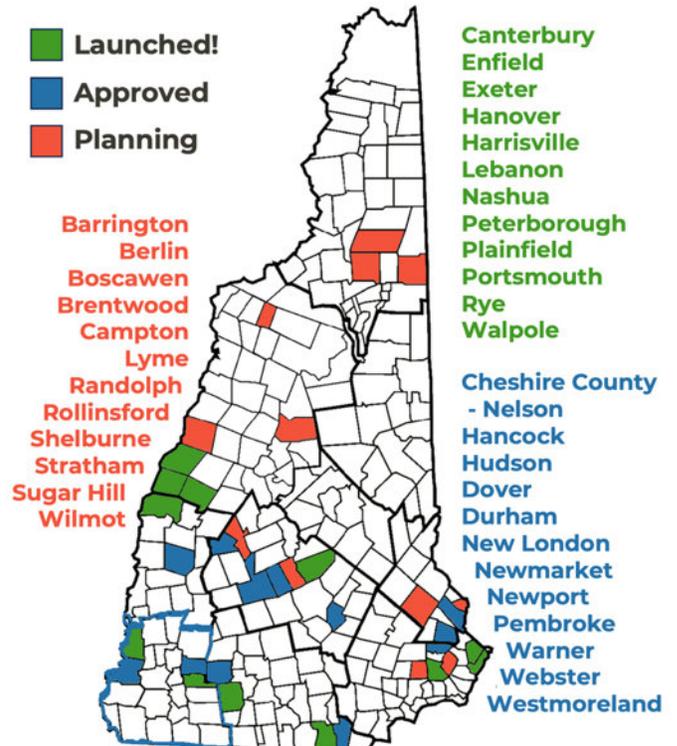
*Based on usage of 600 kWh per month

GEARING UP FOR WAVE 2 LAUNCH, AND BEYOND!

Wave 1 is just the beginning. A fleet of a dozen more Coalition Members representing a population of over 100,000 are gearing up for subsequent launches in the coming months.

Cheshire County, the City of Dover, and the towns of Durham, Hancock, Hudson, New London, Newmarket, Newport, Pembroke, Warner, Webster, and Westmoreland have received local approvals for their Community Power Plans and are preparing for a Wave 2 Launch.

Beyond this “second wave” of programs (shown in blue on the map), there are many more to come as the Community Power movement spreads across the Granite State. The level of interest in joining the Coalition has never been higher!





In the North Country's Androscoggin Valley, Berlin, Randolph and Shelburne are forming the state's first regional Community Power program. Some of the Coalition's other more recent Members — Brentwood, Boscawen, Campton, Lyme, Rollinsford, Stratham, Sugar Hill, and Wilmot — are well on their way to local approvals.

Cheshire: NH's 1st County Community Power Program Prepares to Launch

Cheshire is the first New Hampshire County to receive local and state approvals for a County-wide Community Power program that towns can elect to join.

The County model streamlines town access to Community Power benefits by minimizing regulatory burden.

Individual towns, by vote of their governing body, can join the state-approved Cheshire Community Power and launch service to lower electricity rates for homes and businesses (without waiting for regulatory approval).

Following our May 24th Cheshire Community Power forum — attended by local officials and community leaders from ten of Cheshire towns — Nelson became the first town to join Cheshire Community Power.

Nelson, and other participating towns, have a meaningful role in the governance and oversight of the program, and appoint representatives to the Cheshire Community Power Governance Council.



REGULATORY & LEGISLATIVE UPDATES

New Hampshire communities and Community Power customers need modern market-based solutions for net metering, distributed energy, electric vehicle charging, and smart and efficient home devices to help manage load and cost.

The Coalition continues to lead regulatory and legislative initiatives proposing solutions that save money for our customers and create a cleaner, more innovative New Hampshire energy marketplace for all.

Recent CPCNH regulatory filings include:

- ✔ Complaints Against Eversource at the NH Public Utilities Commission - <https://bit.ly/42XWf1A>, and the NH Department of Energy - <https://bit.ly/3pvnG8c>
- ✔ Proposal to Enable Transactive Energy Rates in NH - <https://bit.ly/3CK5Y0K> in PUC investigation IR 22-076
- ✔ Briefing on jurisdictional issues for limited producer pilots to enable community-scale clean energy projects to sell directly to Community Power by opening distribution system access - <https://bit.ly/3PxxCDY>
- ✔ Testimony in "Purchase of Receivables" dockets: DE 23-002, DE 23-003, DE 23-004 <https://bit.ly/3JFQy1p>



Legislative Update:

Senate Bill 166, relative to grid modernization was amended by a Committee of Conference (at the request of NH Dept. of Energy) so as to scale back potential limited producer pilots to only two per utility and the second one cannot be proposed until 12 months after the first is proposed. This was at the NH DOE's request. They did keep the increase in pilot size of up to 5 MW each and some important clarifying language. Both chambers approved the final amendment on Thursday 6/29. <https://bit.ly/44bYyzG>

Other readings and filings of interest:

- ✓ NH Department of Energy updated the “Value of Distributed Energy Resources” study, finding considerable increase in DER value - <https://bit.ly/43Ww5NP>
- ✓ ISO New England dials back electricity concerns, citing efficiency and solar as assets for reliability - <https://bit.ly/3prZ65a>
- ✓ Eversource, Unitil, and Liberty propose to waive certain Community Power rules and recover costs to comply with part of Puc 2200 rules- <https://bit.ly/3CKJIUD>
- ✓ LEAN CCA White Paper, “A Cost-Effective Policy Tool that Accelerates Competitive Renewable Power Addition and Carbon Reduction at Scale” - <https://bit.ly/3PwDEGM>



PHOTO GALLERY: OUR COALITION MEMBERS









PEOPLE OF COMMUNITY POWER, THANK YOU!

Community Power Coalition of New Hampshire is powered by hundreds of local leaders volunteering their time on the Coalition's Board, Committees and on their individual city, town and county Community Power Committees. Their success is a testament to our Granite State culture of civic engagement, community leadership, local control, and energy independence. The Coalition is incredibly grateful for the leadership roles played by each of these individuals, including but not nearly limited to:

- ✓ Pentti Aalto
- ✓ Renay Allen
- ✓ Greg Ames
- ✓ Jordan Applewhite
- ✓ Bill Baber
- ✓ Nat Balch
- ✓ Chris Ballou
- ✓ David Bates
- ✓ Richard Bean
- ✓ Allen Bell
- ✓ Clifton Below
- ✓ Martin Bender
- ✓ Yolanda Baumgartner
- ✓ Patsy Beffa-Negrini
- ✓ Normandie Blake
- ✓ Rod Bouchard
- ✓ Sherry Boschert
- ✓ Doria Brown
- ✓ James Burroughs
- ✓ Meghan Butts
- ✓ Jim Callihan
- ✓ Clyde Carson
- ✓ Charlie Case
- ✓ Tony Cassady
- ✓ Jonathan Chaffee
- ✓ Kevin Charette
- ✓ Ed Cherian
- ✓ Deb Chisholm
- ✓ Christopher Coates
- ✓ Judith Colla
- ✓ Margo Connors
- ✓ Kate Cook
- ✓ Leah Corwin
- ✓ Jo-Ellen Courtney
- ✓ George Cummings
- ✓ Ben D'Antonio
- ✓ Ray Danforth
- ✓ Paul Deschaine
- ✓ Nick Devonshire
- ✓ Andrew Dey
- ✓ Kathy Doherty
- ✓ Scott Doherty
- ✓ James Donchess
- ✓ Dori Drachman
- ✓ Richard Frederickson
- ✓ Charles George
- ✓ Julie Gilman
- ✓ James Graham
- ✓ Steve Grenier
- ✓ Jan Gugliotti
- ✓ Katie Hamon
- ✓ David Hemenway
- ✓ Robbie Hertneky
- ✓ Jamie Hess
- ✓ Lew Hitzrot
- ✓ Andrea Hodson
- ✓ Steve Holmgren
- ✓ Lenore Howe
- ✓ Joel Huberman
- ✓ Ned Hulbert
- ✓ Ed Juengst
- ✓ Howard Kalet
- ✓ Jackson Kaspari
- ✓ Kathleen Kelley
- ✓ Bill Kennedy
- ✓ Pat Kiniry
- ✓ John Knight
- ✓ Peter Kulbacki
- ✓ Steve Ladd
- ✓ Rich Labrecque
- ✓ Joseph Lamattina
- ✓ Peter T. Lampesis, Jr.
- ✓ Robin Rainie Lobacz
- ✓ Paul Looney
- ✓ Andrew Maneval
- ✓ Dennis Marcom
- ✓ Tim Meehan
- ✓ Danica Melone
- ✓ Kate Messner
- ✓ Mandy Merrill
- ✓ Matt Miller
- ✓ Mary Day Mordecai
- ✓ Howard Moffett
- ✓ Tad Montgomery
- ✓ Michael Nadeau
- ✓ Peter Nelson
- ✓ Neil Nevins
- ✓ Charlie Niebling
- ✓ Henry Noel
- ✓ Jeffrey North
- ✓ Evan Oxenham
- ✓ George Packard
- ✓ Tim Paradis
- ✓ Christopher Parker
- ✓ Tom Pfau
- ✓ Michael Prange
- ✓ Peggy Pschirrer
- ✓ Craig Putnam
- ✓ Debbie Putnam
- ✓ Jeffrey Quackenbush
- ✓ Hebe Quinton
- ✓ Kim Quirk
- ✓ Bob Radlinski
- ✓ Ellen Read
- ✓ Hunter Reiseberg
- ✓ Peter Rice
- ✓ Tom Rooney
- ✓ Woody Rothe
- ✓ Kent Ruesswick
- ✓ April Salas
- ✓ Harry Seidel
- ✓ Todd Selig
- ✓ John Schneider
- ✓ Cliff Sinnot
- ✓ J. J. Smith
- ✓ John Snowdon
- ✓ Peter Somsisich
- ✓ Kelley Stonebraker
- ✓ Lisa Sweet
- ✓ John Tabor
- ✓ Allison Tanner
- ✓ Mark Terry
- ✓ Bruce Tucker
- ✓ Steve Walker
- ✓ Toni Weinstein
- ✓ Jackie Wengenroth
- ✓ Richard Wengenroth



Thank you to our service providers!

Our community leaders would like to offer a special thanks to our incredible professional services team who have worked tirelessly to enable the launch of our Community Power market.

Without them, Community Power would not be possible.

A big, big thank you to the following individuals and organizations on our professional services team:

- ✦ Michael Postar and Keith Gordon, **Duncan Weinberg Genzer Pembroke**
- ✦ Elijah Emerson, **Primmer Piper Eggleston Cramer**
- ✦ Samuel Golding, President, **Community Choice Partners**
- ✦ Henry Herndon, Principal, **Herndon Enterprises**
- ✦ Jhelum Bagchi, Paul Soco, Drake Welch, Paula White, and the entire team at **Calpine Energy Solutions**
- ✦ Carlos Blanco, Gary Doris, Devdatt Maganty, Scott Wrigglesworth, and the entire team at **Ascend Analytics**
- ✦ Rosa Cucicea and the team at **River City Bank**
- ✦ Melissa Elander, Sam Evans-Brown, Katrin Kasper, John Kondos, Anna Li Preble, Beth San Soucie, and the team at **Clean Energy NH**
- ✦ Marc Salamone, Tom Willie and the team at **True Search**
- ✦ Tom DeRosa and Andrew Provencher at **b-fresh Consulting, LLC**
- ✦ Joshua Adams & the team at **R.C. Brayshaw & Company, LLC**
- ✦ And **Yosiana** (for her wonderful graphic design work!)



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www.CPCNH.org

www.CommunityPowerNH.gov



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CITY OF PORTSMOUTH NH
Portsmouth Energy Advisory Committee Meeting Notes

June 8, 2023

Attending: Chairman John Tabor, Allison Tanner, Kevin Charette, Ben D'Antonio, Peter Somssich, Tom Rooney, Peter Britz, Kate Cook. Not attending: Peter Rice

1. Chairman Tabor called the meeting to order at 6:30 pm. Congratulated PEAC and thanked members for their 18 months of work to accomplish Portsmouth Community Power launch.
2. Report on launch rates (15.8 cents) and membership: 12,000 customers enrolled with
 - a. 50 opt-outs
 - b. 70 opt-ups (44 to 100% green; 22 to 50% green)
 - c. 50 opt-ins from third-party
3. CPCNH update – Kevin reported Clifton Below has prepared 20pg complaint to PUC on utilities' delays in implementing community power (e.g. 11th hour requirement for individual community billing IDs) that cost Wave 1 communities an estimated \$4 million in savings. Still obstructing net metering although PUC may punt the discussion to the Electric Data Interchange (EDI) committee to decide on those who do not sell their solar back to the grid.
4. Discussion about building more awareness and encouraging more opt-ups
 - a. Interview 100% green customers to profile their decisions
 - b. Remind people how easy it is to opt-up now that they're PCP customers
 - c. Model sustainable goals for Portsmouth
 - d. Yard signs for those who chose 100% green
 - e. Bar chart and "Did you know?" (e.g. PCP secured \$800,000 in reserves in just 2 months; With 100% green an average Portsmouth household saves 6 tons of carbon) in City newsletter
 - f. Sustainability Committee is talking about PCP
 - g. Climate Action Forums also discussing
5. August rates offer additional messaging opportunities
 - a. Opt-up to options that are still less than the Eversource rate (true for all but 100%)
 - b. "Pay forward" the savings you've achieved to give back to Portsmouth
 - c. NH Saves still available through Eversource
6. Future work for PEAC before BRC sunsets:
 - a. Legislative support for community power so both CPCNH/Clean Energy NH and City are advocates
 - b. Measure, message and maximizing opt-up and opt-in across communications channels
Fall 2023:
 - c. Federal, state and other grant opportunities for renewables projects

- d. Dialogue with CPCNH CEO to discuss vision for Coalition and community power energy projects – although use of joint reserves not for a few years i.e. until target reserve amount is met. At maximum reserves for CPCNH then communities can start using reserves for discretionary projects
 - e. Net metering update
7. Meeting schedule – PEAC may not need to meet monthly. Meet in July to discuss Aug 1 rates and messaging strategy but then wait until Sep or Oct unless there is pressing business. Reminder that PEAC members can send one-way information but email discussion violates quorum rules. Send message to chair and BCC other members who then will be unable to ‘reply-all.’
- Meeting adjourned at 7:30 pm.

DRAFT