




AGENDA

1. Welcome & Roll Call - agenda check
2. Approve Minutes of the 12/28/2023 Board Meeting (**Action Item**) p. 2
3. Admit & Welcome the Towns of Bristol and Epping as our 54th and 55th Members (**Action Item**).
 - ⚡ Bristol Member Representative: Paul Bemis
 - ⚡ Epping Member Representative: Michael Vose, Alternate Rep: Jake Roger
4. Board confirmation or modification of Chair's appointment of Director Doria Brown to RLAC (**Action Item**)
5. CEO's Report p. 7
6. Treasurer's Report p. 12
7. Executive Committee Report p. 18
 - ⚡ Please see in particular the discussion of the GRIP grant opportunity
8. Governance Committee Report p. 20
9. Regulatory & Legislative Affairs Committee Report (**Action Item**) p. 23
 - ⚡ The Committee requests that the Board approve the proposed Legislative & Policy Platform
10. Risk Management Committee Report p. 31
11. Member Outreach & Engagement Committee Report p. 34
12. Audit Committee Report p. 42
13. Other business, questions & reflections
14. Adjournment

 COMMUNITY POWER COALITION OF NEW HAMPSHIRE	12/28/23 BOARD OF DIRECTORS – DRAFT MINUTES	
	Meeting Type:	Meeting of the Board of Directors
	Meeting Location:	14 Dixon Ave, Suite 201, Concord, NH 03301
	Meeting Date:	Thursday December 28, 2023
	Meeting Time:	Noticed for 10AM @ CPCNH.org & Lebanon Public Library

MINUTES

1. Welcome & Roll Call

Chair Below opened the meeting at 10:02am. Seventeen of twenty Directors were present with 5 Directors attending in person at the physical location meeting the 25% quorum requirement of five. The Directors attending remotely each stated that it was not reasonably practical to travel to the meeting location to attend in person.

Member	Director	Present/Absent
Walpole	Paul Looney	Present (Virtual)
Hanover	April Salas	Absent
Durham	Steve Holmgren	Present (Virtual)
Enfield	Kim Quirk	Present (Virtual)
Exeter	Nicholas Devonshire	Absent
Peterborough	Bruce Tucker	Present (Virtual)
Webster	David Hemenway	Absent
Portsmouth	Kevin Charette	Present (Virtual)
New London	Jamie Hess	Present (Virtual)
Plainfield	Evan Oxenham	Present (Virtual)
Newmarket	Joseph Lamattina	Present
Warner	Clyde Carson	Present (Virtual)
Cheshire County	Terry Clark	Present (Virtual)
Pembroke	Matt Miller	Present
Harrisville	Andrea Hodson	Present (Virtual)
Randolph	Kathleen Kelly	Present (Virtual)
Dover	Jackson Kaspari	Present
Lebanon	Clifton Below	Present
Nashua	Doria Brown	Present (Virtual)
Rye	Lisa Sweet	Present

Additional staff and guests in attendance in person:

CPCNH CEO Brian Callnan

Director of Regulatory & Legislative Affairs Deana Dennis

Enfield Alternate Member Representative, Jo-Ellen Courtney

Canterbury Member Representative, Howard Moffett

Additional guests in attendance virtually:

Barrington Member Representative, Paul Panish

Berlin Alternate Member Representative, Henry Noel


Dover Member Representative, Bill Baber

Franconia Member Representative, Chuck Lukasic

Hampton Falls Member Representative, Carol Schutte

Hampton Falls, Alternate Member Representative, William Perkins

Hudson Member Representative, Craig Putnam

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Kensington Alternate Member Representative, Charlie Horn
 Loudon Member Representative, George Saunderson
 Merrimack County Alternate Member Representative, Jessica Riendeau
 Samuel Golding, Community Choice Partners
 Andrew Hatch, RBG
 R. Keith Gordon, Charles Willing, D. Federico, Beth Fenstermacher, Dorothy
 Currier, “Property Land”

2. Approve Minutes of the 11/30/23 Board Meeting (Action Item)

Director Miller moved to approve the minutes from the 11/30/23 Board of Directors meeting. Seconded by Director Kaspari. Hearing no objection, Chair Below declared the minutes approved by unanimous consent.

3. Admit & Welcome the towns of Springfield, Temple, and Dalton as our 50th to 52nd Members and Merrimack County as our 53rd Member (Action Item)

Chair Below shared that the Town of Charlestown could be added to this list of new members as CPCNH is in receipt of their JPA, making them CPCNH’s 54th Member.

Director Sweet moved to welcome and admit the towns of Springfield, Temple, Dalton, Charlestown, and Merrimack County as Members. Seconded by Director Kaspari. Hearing no objection, Chair Below declared the motion approved by unanimous consent without objection.

Chair Below welcomed the Member Representatives listed below:

Springfield Member Representative: Steve Dzubak, Alternate: Samantha Morris

Temple Member Representative: Robert Wills, Alternate: Bev Edwards

Dalton Member Representative: TBD

Charlestown Member Representative: TBD

Merrimack County Member Rep: Ross Cunningham, Alternate: Jessica Riendeau

Additional towns have voted to approve the JPA, but we have not yet received their signed JPAs.

4. CEO’s Recommendation on Rates (Action Item)

Report on Risk Management and Finance Committee review of proposed rates from 12/21/23 joint meeting.

Director Miller shared that the Finance Committee and the Risk Management Committee met jointly to discuss the CEO’s recommended rates and were all comfortable with endorsing the rates.

There was significant discussion on the differences between the different utility rates which are listed below:


Eversource - 8.285

Liberty - 9.758

Unitil - 10.718

CPCNH - 8.1

Direct Miller shared that Eversource had a very large reconciliation rebate for their residential customers which might have made it more difficult for CPCNH to come in below their rate, but they did. The Eversource Commercial rate was quite high because they undercollected. As part of their motion, the two

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committees requested that CEO Callnan review the commercial rate for the Eversource served CPCNH communities to see if anything could be done to improve rates the coalition had offered without affecting retail rates.

Chair Below pointed out that without Eversource’s reconciliation of their residential ratepayers their rate would have been 1.5 cents higher and because of their undercollection with their commercial ratepayers their commercial rate was up 1.5 cents. These are both unusual and significant reconciliations for a large utility.. The reconciliation goes over a year long period, and was included in CPCNH’s last rate adjustment.

CEO Callnan offered a detailed explanation of the Energy Service Rate Recommendations. Director Holmgren and Director Hodson requested clarification on the titles and explanations of the headings. The request is to make it more clear that the Estimated column is the estimated cost for a customer that used 600 KWh of power over a one month period, and that the next column over from the estimated column represents the estimated savings for the customer over six months. To make it more clear the headings will be more detailed because they are not keed to the footnotes.

Director Miller shared that it might be helpful to have the specifications be classified as small, medium, or large or residential because it becomes unambiguous and if you have the characteristic specifications of those accounts and you know which account you would fall into.

Director Brown and Director Kaspari mentioned that they would be interested in CPCNH pursuing the option of a one-year rate for municipalities.


Director Kaspari thanked the staff for working to answer all of the questions and get the rate proposals done efficiently.

Board members were thankful that CPCNH was able to get the monthly commercial rates to be a load weighted average equal to the Granite Basic rate.

Director Hess shared that the Rate Period Budget Variance Report heading should say Spring not Fall.

Director Brown moved to adopt the recommendations for the CPCNH Energy Service spring rates as presented at the December 28, 2023, Board of Directors Meeting. Seconded by Director Miller. Chair Below called for a roll call vote on the motion. Chair Below declared the motion approved unanimously after the roll call vote.

Member	Director	Vote
Walpole	Paul Looney	Y
Hanover	April Salas	Absent
Durham	Steve Holmgren	Y
Enfield	Kim Quirk	Y
Exeter	Nicholas Devonshire	Absent
Peterborough	Bruce Tucker	Y
Webster	David Hemenway	Absent
Portsmouth	Kevin Charette	Y

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New London	Jamie Hess	Y
Plainfield	Evan Oxenham	Y
Newmarket	Joseph Lamattina	Y
Warner	Clyde Carson	Y
Cheshire County	Terry Clark	Y
Pembroke	Matt Miller	Y
Harrisville	Andrea Hodson	Y
Randolph	Kathleen Kelly	Y
Dover	Jackson Kaspari	Y
Lebanon	Clifton Below	Y
Nashua	Doria Brown	Y
Rye	Lisa Sweet	Y

5. Regulatory & Legislative Affairs Committee Report (RLAC) (Action Item)

The CPCNH RLAC met on the afternoon of 12/21/23 to review legislation that will be introduced in the new session. The committee recommended the positions CPCNH should take on certain bills. This information was included in the board meeting agenda packet. Significant

Discussion ensued, including that the RLAC Committee is working on clarifying its process for reviewing legislation to make sure that whole parties, all members of interest are evaluated before moving forward with recommendation.


Committee Chair Baber shared that the committee was given the list of bills with limited time to go over them, but they managed to have extensive discussions and grade each one as they got through them. Individual bills were discussed and explained. Directors suggested that the process be more streamlined as this process took up meeting time as each bill needed to be explained as the benefit of the discussion in the RLAC was not had by all members.

Director Hess suggested that we trust the RLAC and CPCNH staff to make these types of decisions on behalf of CPCNH members.

It was suggested by Director Hodson to focus on the top urgent legislative responses that CPCNH needs to enable the RLAC to be able to do on behalf of members. The position of the organization and bill support should align with that. The board should vote on the stance of the organization rather than the stance on individual bills.

Director Kaspari moved that the board authorize RLAC and staff to engage with the legislature as appropriate to represent the interests of CPCNH on the bills described in the spreadsheet and minutes with the understanding that this process and these bills will be revisited in January. Second by Director Sweet. Chair Below called for a roll call vote on the motion. Chair Below declared the motion approved unanimously after the roll call vote.

Member	Director	Vote
Walpole	Paul Looney	Y

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Hanover	April Salas	Absent
Durham	Steve Holmgren	Y
Enfield	Kim Quirk	Y
Exeter	Nicholas Devonshire	Absent
Peterborough	Bruce Tucker	Y
Webster	David Hemenway	Absent
Portsmouth	Kevin Charette	Y
New London	Jamie Hess	Y
Plainfield	Evan Oxenham	Y
Newmarket	Joseph Lamattina	Y
Warner	Clyde Carson	Y
Cheshire County	Terry Clark	Y
Pembroke	Matt Miller	Y
Harrisville	Andrea Hodson	Y
Randolph	Kathleen Kelly	Absent
Dover	Jackson Kaspari	Y
Lebanon	Clifton Below	Y
Nashua	Doria Brown	Y
Rye	Lisa Sweet	Y

6. Board Approval for Chair appointment of Mark Terry, Member Representative from Westmoreland, to the Member Outreach & Engagement Committee (MOEC).

MOEC voted unanimously at their December meeting to request this.

Director Miller moved to approve Chair Below to assign Mark Terry, Westmoreland Member Representative, as an additional member of the Member Outreach & Engagement Committee (MOEC). Seconded by Director Kaspari. Hearing no objection, Chair Below declared the motion approved by unanimous consent without objection.

7. Other updates business, questions & reflections.

The next Board meeting will be held on January 25th at the CPCNH Concord office (14 Dixon Ave., Suite 201) with virtual accommodation.

9. Adjournment

Director Kaspari moved to adjourn the meeting at 12:58pm. Seconded by Director Miller. Hearing no objection, Chair Below declared the motion approved by unanimous consent, without objection.



To: CPCNH Board of Directors
From: Brian Callnan, CEO
Date: January 25, 2024
Subject: CEO Report

I hope everyone had a great Christmas and New Years holiday and was able to take some time to spend with family. I want to **congratulate everyone on a very successful 2023 and a great start to 2024!** This report is a little longer than usual. I will work to slim it down for next month.

This organization has increased its membership from 26 at the start of 2023 to 53 at the end of the year– **a doubling!** We now represent roughly **30% of New Hampshire's population.** We have helped communities save almost \$8MM (through November), making a real difference to our rate payers while adding an additional \$5MM in Joint Reserves to ensure we will be able to continue to provide rate savings and push for energy innovation. This represents a **total community savings of more than \$13MM** We have kept our rates lower than the three investor-owned utilities every time we've changed our rates. Our latest rate adjustment of 8.1¢/kWh is **95% lower than our inaugural rate** of 15.8¢/kWh only nine months ago, highlighting our flexibility to quickly pass on savings to our members. We've brought on **top notch staff** with the addition of Bobbi-Jo Michael, Deana Dennis and Henry Herndon. We are recruiting for **two new positions to help us deliver new programs and projects** and to help us continue to crunch the numbers and find savings and program opportunities. We've **secured a home and satellite office** to help us collaborate and have kicked off the busy 2024 legislative session with a bang by **meeting three of our legislative goals** in the first week of the session.

I'm excited to continue this momentum in 2024. We've got great staff to keep us moving forward and a **member base that represents the best of CPCNH** with its willingness to help neighboring communities, get the word out and graciously focus time and effort on the business of CPCNH!

2024 will continue to meet the mission of our organization by empowering our member communities to meet their energy goals. We are laser focused on delivering the best member services we can. We are well into the planning stages to launch **25 (or more) new communities in 2024**, delivering more than **one TWh (one billion kWh) of electricity** by the end of the year. We are pushing to deliver the rate innovation our members deserve by advocating in Concord to **open up net metering** to our members as required by statute and regulation. We are working with the state and distribution utilities to **focus on developing solutions** to move



beyond antiquated technical issues. It's going to be a great 2024 as we continue to create value for New Hampshire through rate savings, community advocacy and rate innovation to accelerate the spread of distributed energy resources throughout the state.

Since Last Time

Below are some of the items to highlight since our November board meeting.

Membership: A big thanks to the Towns of Bristol and Epping for voting to join CPCNH which, once admitted, will bring our Membership to 55 cities, towns and counties serving 58 communities. Welcome!

Staffing Update: We are advertising for [two new positions](#), a Director of Energy Programs and Projects and an Energy Analyst or Senior Energy Analyst. We hope to have both positions filled by late March. The Dir. Of Energy Programs and Projects will guide us towards meeting our community's energy goals including the development of renewable energy, the launching of innovative rates to increase beneficial electrification and other carbon reducing initiatives. Many of our members are excited to move to the next stage in their CPCNH membership and this role will help get that started. To help this new position get started please be on the lookout for a survey on program and project priorities for our communities in February. This survey will help us prioritize our resources for those communities that are looking to go beyond lower cost energy. The Senior Analyst will help us analyze our data, create models for forecasting costs, develop innovative new rates, review generation project benefits and in general, use data to guide us toward the best path to meet our members energy goals.

Contracting Update: We have added some services to our Resilient Buildings Group (RBG) contract to help us continue to deliver high member services. Please welcome [Madelyn Bradley](#) as a part-time Communications Coordinator, moving to full-time in April. Madelyn has hit the ground running by helping us with the logistics of launching 20+ communities. Madelyn joins the amazing [Andrew Hatch](#) who continues to travel the state working with communities wanting to learn more about CPCNH. Andrew is now working full-time on CPCNH activities. Many thanks to RBG for helping us move forward with such a high caliber team. Madelyn and Andrew report to our Director of Member services, Henry Herndon. These additional resources were included in our 2024 budget.

Contracting Update Two: Samuel Golding of Community Choice Partners has agreed to help us part-time with our significant efforts in the regulatory and legislative space. As many of you know, Samuel's expertise was essential for our successful launch in April. He spearheaded most of our organizing documents and helped us select our great contractors. Samuel's initial contract ended December 31. Our new arrangement started mid-January and may run through the legislative session (June) depending on how much of his time we use. Samuel will be working on our petition to the PUC to help us find solutions for the distribution utilities to



meet the CPA regulations. He'll be working on the reconvening of the Electronic Business Transaction (EBT) / Electronic Data Interchange (EDI) working group, our interests in the statewide data platform, our responses to the request by the utilities for a waiver on some CPA regulatory requirements and other requests as they are needed. Samuel will be reporting to our Director of Regulatory and Legislative Affairs, Deena Dennis. This contract was unbudgeted, but it is not expected to impact our 2024 budget as we did leave funding for consulting and this contract will not exceed that value.

Regulatory Efforts: We continued meeting with Liberty, Unitil, Eversource and the Department of Energy to discuss load settlement strategies so we can serve net metering customers and offer innovative rates to our communities. [RSA 362 A:9 II](#) requires that exported energy from net metered systems is "accounted for as a reduction" to the energy settlement for the CPAs or CEPs that are serving the net metered customer. This is a critical step in being able to successfully serve net metered customers as it allows us to monetize the energy our customers are selling to us. Without this, the benefits from our customers energy exports remain with the distribution utility.

Mailings: Customer refresh mailers went to all communities and new members have been enrolled except for those in the Liberty service territory (more on that later). This effort identifies new customers that have started electric service after our initial launch, such as customers that have just moved into the area, switched service locations, started a new business or some other reason. We are planning to request this information quarterly to keep our customer list current. Mailers to communities launching in March will be going out by the end of this week.

Member Services: Our Member Services team presented to 25 interested communities including municipal staff, Community Power Committees, and governing bodies since the last Board meeting, an average of three/week. In addition to meeting with communities our team has been pulling together excellent zoom meetings on specific stages of membership. Zoom meetings were offered for communities that wanted to learn more about public engagement, membership, and what to expect during the launch process. A zoom meeting on net-metering will be held on Friday at noon if you can fit it in. Also, be on the lookout for new promotional videos on our websites that were pulled together with the help of B-Fresh.

Our Dir. of Member Services continues to work with the Androscoggin Valley Energy Collaborative (AVEC) to establish the state's first Regional Community Power Aggregation. AVEC plans to meet before February to discuss next steps.

Activity: Presented to Kendal at Hanover and the NH Office of the Consumer Advocate's Residential Ratepayers Advisory Group; Met with the new Mayor of Manchester (Congrats Jay Ruis!); Met with Dartmouth College on moving their accounts to Hanover Community Power; met with representatives of Canterbury Community Power, Frankestown Energy Committee and Lebanon Energy Advisory



Committee and participated in an interview with the Union Leader on Net Metering and the Energy News Network on CPCNH.

Looking Ahead

New Member Launch Timelines: We are on track for a launch of the communities of Durham, Hudson, New London, Newmarket, Pembroke, Stratham, Warner, Webster, Westmoreland, Chesterfield, Roxbury and Winchester in early March. There was an excellent [presentation](#) put together by Henry that describes the expectations for communities launching in 2024 if members are looking for more information.

New Spring Rate: Our new default service rates start next week on February 1 and be in force through July. Most members will start to see bills that reflect the new rates by March as billing cycles (when the meter is read) will determine when that occurs. Only folks in Liberty's service territory will see the rates change quicker as usage is prorated back to February 1. Eversource and Until do not prorate the bills. All communities will be taking Granite Basic as the default rate except for Hanover, Peterborough and Plainfield who will be using Granite Plus as the default.

Inadvertent Enrollment: Our counsel DWGP is reviewing a letter sent by an attorney representing the net metering customer we discussed back in November. This net metering customer was inadvertently enrolled in Peterborough Community Power and as a result was not receiving their net metering credits because suppliers other than the distribution utility see export information as a "zero" rather than the actual amount that is exported. Eversource has stated that they will not correct the error with the customer as they did with a similar instance in Nashua. Multiple requests for a discussion to find a solution were unanswered. The customer supplied impact is ~\$92,000 in lost credits. We will keep the Board updated on this unfortunate incident.

Member Meeting Coming Up: We are actively planning for a great Member meeting in April. We have not settled on a location yet but are working on it. Please suggest locations to [Bobbi-Jo](#) that will help ensure we get as many of our members together as we can. We now have 55 members, with hopefully many interested in moving through organization forward by serving on a committee or the Board. We will have at least six Director seats open that will need to be filled at the April meeting and our Board Chair will need to know who is interested in serving on one of our committees. Please think about lending your time to help guide the organization over the next year or more.

IT Project: Our work with Connection on the Microsoft 365 migration has been progressing well. Continued thanks to Craig Putnam of Hudson for his expertise and leadership on this project. Bobbi-Jo and Henry are actively involved in this process as we push for conclusion of the migration in March. Please review the presentation on the use of OnBoard as our Board management software in the Governance Committee report. We will be rolling this out to some committees in February and



then to all committees and the Board a month or two later. This software will help us manage security risks for the information we use to operate the business and streamline Board and Member involvement with the organization.

Liberty Utilities: We have been aware of some delayed customer payments from Liberty. Our contractor Calpine has been keeping track of the shortfall and has been requesting meetings from Liberty to solve the problem. We have also reached out separately to their attorney requesting help. Liberty appears to be ~\$900k behind in payments. Additionally, our request for customer refresh reports (2205.05) has resulted in unexpected results. We have also been reaching out to have this rectified. We will keep the Board updated on our progress.

Member Director Meetings: Please suggest convenient times to meet. I will also be reaching out to schedule some time. I'd like to try to meet in person if it's convenient, with a focus on current and future goals and areas of CPCNH service improvement.

CEO Performance Goals: The Executive Committee has set a meeting in February to finalize CEO performance goals for June 2023 to May 2024.

Requested Authorizations:

None



To: CPCNH Board of Directors
From: Director Quirk, Treasurer
Date: January 22, 2024
Subject: Treasurer's Report

Pro Forma Income and Variance Report

Please see the attached Proforma and Variance report inclusive of actual data up to November 30, 2023.

Financial Report

See the attached Statement of Activity and Statement of Financial Position as of November 30, 2023. Due to late arrivals of revenue and expense information each month, it makes more sense for the board reports to be for the month ending 2 months back. January's Treasurer's report will be for the month ending November 30, February's report will include data for year end, December 31, 2023, etc.

CPCNH Member Benefit Report

See the attached report of estimated Reserves, Savings, as well as Opt in/out/up/down data by Community through the end of November 2023.

ACTION ITEMS & TREASURER RECOMMENDATIONS TO BOARD

No actions for board consideration at this time.

ATTACHMENTS

1. Proforma Income and Variance statement Nov, 2023
2. Financial Activities Statement Jan-Nov 2023
3. Financial Position Statement as of Nov 30, 2023
4. CPCNH Member Benefit Report through Nov 30, 2023

CPCNH Pro Forma Income Statement

(Actuals through November 2023)

(\$Million(MM))														Fall Rate Period
	2023	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AUG '23-JAN '24
Revenue	\$44.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.5	\$5.5	\$8.7	\$8.7	\$5.5	\$4.2	\$4.2	\$6.6	\$36.7
Cost of Goods Sold	\$34.8	\$0.0	\$0.0	\$0.0	\$0.0	\$1.7	\$3.4	\$4.7	\$5.6	\$4.8	\$4.3	\$4.3	\$6.0	\$31.3
Gross Margin	\$9.2	\$0.0	\$0.0	\$0.0	(\$0.0)	(\$1.2)	\$2.1	\$4.0	\$3.1	\$0.7	\$0.0	(\$0.2)	\$0.7	\$5.4
Operating Expense	\$3.4	\$0.1	\$0.1	\$0.1	\$0.2	\$0.2	\$0.4	\$0.4	\$0.4	\$0.3	\$0.3	\$0.4	\$0.5	\$2.2
General and Administrative	\$0.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.1	\$0.1	\$0.1	\$0.4
Net Margin	\$5.4	(\$0.1)	(\$0.1)	(\$0.1)	(\$0.2)	(\$1.4)	\$1.7	\$3.5	\$2.7	\$0.4	(\$0.4)	(\$0.6)	\$0.1	\$2.8
Joint Reserves (End of Month)	\$6.2	\$0.2	\$0.2	\$0.2	\$0.2	(\$1.1)	\$0.6	\$4.0	\$6.7	\$7.1	\$6.7	\$6.1	\$6.2	\$6.7
Retail Sales (GWh)	346.5	0.0	0.0	0.0	0.0	3.4	35.6	55.8	56.2	51.4	39.8	38.9	65.3	322.2
CPA Accounts Served (000)	90.0	0.0	0.0	0.0	0.0	8.6	60.6	74.6	72.9	71.1	70.7	68.8	90.0	90.0
Reserve Operating Days	27	0	0	0	0	(9)	3	20	39	46	42	28	27	41

CPCNH Fall Rate Period Budget Variances (Current - Previous)

(Actuals through November 2023)

(\$Million(MM))														Fall Rate Period
	2023	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AUG '23-JAN '24
Revenue	(\$11.2)	\$0.0	\$0.0	\$0.0	(\$0.1)	(\$3.9)	(\$3.1)	(\$2.2)	\$1.1	(\$0.3)	(\$1.2)	(\$1.6)	\$0.0	(\$0.8)
Cost of Goods Sold	(\$4.9)	\$0.0	\$0.0	\$0.0	(\$0.0)	(\$0.7)	(\$1.0)	(\$1.1)	(\$1.2)	(\$0.2)	(\$0.4)	(\$0.6)	\$0.2	\$0.5
Gross Margin	(\$6.3)	\$0.0	\$0.0	\$0.0	(\$0.1)	(\$3.2)	(\$2.1)	(\$1.1)	\$2.2	(\$0.1)	(\$0.8)	(\$1.0)	(\$0.2)	(\$1.3)
Operating Expense	\$0.7	\$0.0	(\$0.0)	\$0.0	\$0.0	(\$0.0)	\$0.1	\$0.1	\$0.1	\$0.0	\$0.0	\$0.1	\$0.2	(\$0.2)
General and Administrative	(\$0.7)	(\$0.0)	(\$0.0)	(\$0.0)	(\$0.0)	(\$0.0)	(\$0.0)	(\$0.1)	(\$0.1)	(\$0.1)	(\$0.1)	(\$0.1)	(\$0.0)	(\$0.9)
Net Margin	(\$6.3)	\$0.0	\$0.0	(\$0.0)	(\$0.0)	(\$3.1)	(\$2.2)	(\$1.1)	\$2.3	(\$0.0)	(\$0.7)	(\$1.0)	(\$0.4)	(\$0.1)
Joint Reserves (End of Month)	(\$6.3)	\$0.2	\$0.2	\$0.1	\$0.0	(\$3.1)	(\$5.3)	(\$6.4)	(\$4.1)	(\$4.1)	(\$4.8)	(\$5.9)	(\$6.3)	(\$6.5)
Retail Sales (GWh)	(78.7)	0.0	0.0	0.0	(0.6)	(24.4)	(19.1)	(13.2)	(10.3)	0.3	(7.3)	(11.3)	7.2	(21.3)
CPA Accounts Served (000)	17.7	0.0	0.0	0.0	(72.3)	(63.7)	(11.6)	2.3	0.6	(1.1)	(1.5)	(3.5)	17.7	15.5
Reserve Operating Days	(14)	0	0	0	0	(24)	(23)	(34)	(56)	(61)	(31)	(13)	(14)	0

Variance Explanation (2023)

Revenue: May - Jul revenue is lower primarily due to default service being offered later than originally planned and revenue forecasts now use customer invoice creation date (bill's rendered) for all months. This causes a shift in revenue forward due to invoices created ~30 days after first being served. Actual and forecasted sales (kWh) are also lower in the August - November period by 13% combined with a 4% lower than budgeted retail rate. Oct-Nov revenue is \$2.8MM lower than budgeted in April primarily due to a 19% reduction in expected sales and a 4% lower rate than expected for the Aug-Jan rate period. Fall rate period variance (last column) compares what was expected in June when rates were set rather than April's budget.

Cost of Goods Sold: Energy costs have fallen since April and sales are lower than expected.

Gross Margin: Combination of above net to a forecast of \$6.3MM less in gross margin than forecast in April.

Operating Expense: \$619k greater expense for Load Serving Entity and Data Management Fees, \$301k greater expense for Uncollectible Expense (unforecasted), \$100k more in expected Inadvertent Enrollment costs, \$90k more in Public Relations contractors, \$88k more in Other Contractor fees, \$75k more in legal expenses, \$50k more in Member Services, \$486k lower in Deferred Compensation as it was moved out of 2023 expenses, \$111k less in Accounting Services primarily due to starting later than expected, \$35k less in IT Services fees and \$30k lower expenses for Power Portfolio Management Fees.

General and Administrative: Lower primarily by staff being hired later in the year (Nov) than planned (Jul).

Net Margin: \$6.3MM lower primarily due to lower forecasted revenue (\$11.2MM) offset by lower Cost of Goods Sold (\$4.9MM).

Changes from Last Report (September): A reduction of \$5.5MM in Joint Reserves for 2023 primarily due to a reduction in Gross Margin of \$5.5MM. This is offset by an Operating Expense and General and Administration Expense reduction of \$100k. Additional variances from last report are due to recognition of expenses in the early part of the year. Our accounting services team, our auditing team and updated load needs from our power portfolio services team may bring further variances next month.

Reserve Operating Days: Calculated by taking the Reserve Balance at the end of the month and dividing it by the next months expenses by day (next months expenses / days in month). The 2023 Budget passed in April was only through December. December operating Days and the next rate period (Aug-Jan) column are using the December expenses by day calculation.

Current Rate Period (Fall) Variances: Current revenue requirement is close to budget with a reduction of \$100k in Net Margin

Community Power Coalition of NH

Statement of Activity

January - November, 2023

	JAN - MAR, 2023	APR - JUN, 2023	JUL - SEP, 2023	OCT - NOV, 2023	TOTAL
Revenue					
4000 Revenue					\$0
Calpine Startup Funds	325,000	275,000			\$600,000
Electricity sales		6,066,008	22,907,515	8,395,357	\$37,368,880
Total 4000 Revenue	325,000	6,341,008	22,907,515	8,395,357	\$37,968,880
Total Revenue	\$325,000	\$6,341,008	\$22,907,515	\$8,395,357	\$37,968,880
Cost of Goods Sold					
5000 Energy Operational Costs.		5,096,087	15,143,369	8,849,801	\$29,089,256
Total Cost of Goods Sold	\$0	\$5,096,087	\$15,143,369	\$8,849,801	\$29,089,256
GROSS PROFIT	\$325,000	\$1,244,921	\$7,764,146	\$ -454,443	\$8,879,624
Expenditures					
6000 Contractor Services.	362,305	2,034,613	925,690	553,604	\$3,876,213
7000 Member Services	101,752	44,626	50,603	46,846	\$243,827
8000 Staff		45,052	113,547	140,209	\$298,808
9000 General and Administrative	7,824	6,550	22,445	25,155	\$61,974
Advertising & marketing				1,740	\$1,740
Interest paid			11,735	8,691	\$20,426
Total Expenditures	\$471,882	\$2,130,841	\$1,124,020	\$776,245	\$4,502,988
NET OPERATING REVENUE	\$ -146,882	\$ -885,919	\$6,640,126	\$ -1,230,688	\$4,376,637
NET REVENUE	\$ -146,882	\$ -885,919	\$6,640,126	\$ -1,230,688	\$4,376,637

Community Power Coalition of NH

Statement of Financial Position

As of November 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1072 Bill.com Money Out Clearing	0
Mascoma Bank (3297)	1,835
RCB Lockbox (4467)	1,392,105
RCB Operating Acct (8553)	608,464
RCB Reserve Account (6433)	3,199,003
Total Bank Accounts	\$5,201,407
Accounts Receivable	
Accounts Receivable (A/R)	7,285,194
Total Accounts Receivable	\$7,285,194
Other Current Assets	\$0
Total Current Assets	\$12,486,601
Fixed Assets	\$6,336
TOTAL ASSETS	\$12,492,937
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	\$5,058,575
Long-Term Liabilities	
Accrued Expense, RECs	1,844,743
Other long-term liabilities	1,670,701
Total Long-Term Liabilities	\$3,515,444
Total Liabilities	\$8,574,019
Equity	\$3,918,918
TOTAL LIABILITIES AND EQUITY	\$12,492,937

CPCNH Community Benefit Report* (DRAFT) Inception to Date, Through November 30, 2023

Member	Launch Date	Total Revenue	Total Costs	Joint Reserves	Discr. Reserves	Customer Savings	Community Benefit	Community Energy (MWh)
Canterbury	5/23	\$362,000	\$312,000	\$50,000	\$0	\$90,000	\$140,000	2,741
Cheshire	9/23	\$1,000	\$6,000	-\$5,000	\$0	\$0	-\$5,000	5
Dover	10/23	\$3,000	\$96,000	-\$94,000	\$0	\$0	-\$94,000	24
Enfield	4/23	\$865,000	\$759,000	\$106,000	\$0	\$206,000	\$312,000	6,657
Exeter	4/23	\$3,568,000	\$2,954,000	\$614,000	\$0	\$1,261,000	\$1,875,000	26,033
Hanover	4/23	\$1,510,000	\$1,371,000	\$139,000	\$0	\$306,000	\$445,000	11,645
Harrisville	4/23	\$189,000	\$160,000	\$29,000	\$0	\$33,000	\$62,000	1,383
Lebanon	4/23	\$3,826,000	\$3,700,000	\$126,000	\$0	\$1,039,000	\$1,165,000	32,501
Nashua	4/23	\$17,567,000	\$14,496,000	\$3,071,000	\$0	\$3,331,000	\$6,402,000	128,029
Peterborough	4/23	\$1,286,000	\$1,079,000	\$207,000	\$0	\$199,000	\$406,000	9,177
Plainfield	4/23	\$394,000	\$343,000	\$51,000	\$0	\$75,000	\$126,000	2,930
Portsmouth	5/23	\$5,488,000	\$4,838,000	\$650,000	\$0	\$935,000	\$1,585,000	42,669
Rye	4/23	\$1,412,000	\$1,175,000	\$237,000	\$0	\$261,000	\$498,000	10,374
Walpole	4/23	\$898,000	\$790,000	\$109,000	\$0	\$213,000	\$321,000	6,981
CPCNH		\$37,369,000	\$32,079,000	\$5,290,000	\$0	\$7,949,000	\$13,238,000	281,149

**Article VI of the Cost Sharing Agreement*

Note: Draft Report, values may change as ecoCFO and our contractors review. Dollar figures are rounded to nearest \$1,000. Customer Savings estimate reported are based on residential rate savings, future reports will include rate variances accounting for rate class. Customer Accounts are Year To Date and include accounts that were once CPCNH customers and are no longer such as those that have Opted Out, moved away from the community, moved to a different location within the community or become inactive. Pre-operational CPCNH costs referenced in Article VII of the CSA have yet to be reallocated but will be for future reports. Savings will vary dependent upon distribution utility territory (different default rates).

Definitions:

Total Revenue: Total customer payments by Community Power Aggregation (CPA)

Total Costs: Total CPA costs to serve customers

Joint Reserves: CPA allocation of CPCNH Joint Reserves used to meet "days of operation" reserve targets (allocation of organization equity). Joint Reserves are accrual based and may include working capital.

Discretionary Reserves: Reserves that a member has requested be collected to support a future energy project

Customer Savings: Estimated CPA customer savings over utility Default rates

Community Benefit: CPA Joint Reserves + Customer savings represents total CPA value created by being a member of CPCNH.

Total Accounts: CPA account value reported (YTD) will be higher than current customer level given move in and move out activity

Current Accounts: Total accounts currently receiving services as of the report date, does not include accounts expected from November refresh efforts

CPCNH Opt Action and Product Election Report

Inception to Date, Through November 30, 2023

Member	Launch Date	Total Accounts	Current Accounts	Opt Actions (%)				Product Elections (%)			
				In	Up	Down	Out	Granite Basic	Granite Plus	Clean 50	Clean 100
Canterbury	5/23	937	941	3.7%	1.2%	0.0%	2.9%	95.6%	0.1%	0.8%	0.5%
Cheshire	9/23	2,450	756	1.8%	0.4%	0.0%	1.3%	97.7%	0.2%	0.3%	0.5%
Dover	10/23	13,352	13,201	2.3%	0.4%	0.0%	0.9%	98.5%	0.1%	0.2%	0.2%
Enfield	4/23	2,488	2,353	1.1%	2.0%	0.0%	0.5%	97.3%	0.2%	0.9%	1.0%
Exeter	4/23	7,505	7,311	1.4%	1.4%	0.0%	0.6%	97.8%	0.3%	0.5%	0.8%
Hanover	4/23	3,188	2,897	2.7%	4.9%	2.1%	0.7%	3.9%	90.2%	1.9%	3.4%
Harrisville	4/23	724	695	3.0%	4.1%	0.0%	2.0%	93.0%	0.4%	1.5%	3.1%
Lebanon	4/23	8,534	7,689	0.9%	3.7%	0.0%	0.4%	95.6%	0.2%	0.9%	3.0%
Nashua	4/23	37,187	34,853	0.8%	0.4%	0.0%	0.4%	99.2%	0.1%	0.1%	0.2%
Peterborough	4/23	3,237	3,161	1.8%	1.6%	2.5%	1.4%	3.4%	93.2%	0.9%	1.1%
Plainfield	4/23	798	770	2.5%	1.5%	1.4%	1.2%	2.2%	94.6%	0.6%	1.4%
Portsmouth	5/23	12,752	11,927	1.4%	0.9%	0.0%	0.6%	98.3%	0.2%	0.4%	0.6%
Rye	4/23	2,913	2,765	2.7%	0.8%	0.0%	0.7%	98.3%	0.1%	0.5%	0.3%
Walpole	4/23	1,815	1,731	2.2%	1.0%	0.0%	0.5%	98.3%	0.2%	0.5%	0.5%
CPCNH		97,880	91,050	1.3%	1.3%	0.2%	0.5%	90.3%	7.9%	0.4%	0.9%

Definitions:

Total Accounts: CPA account value reported (YTD) will be higher than current customer level given move in and move out activity

Current Accounts: Total accounts currently receiving services as of the report date, does not include accounts expected from November refresh efforts

Community Energy: Total Energy served by the Community Power aggregation

RPS: New Hampshire's RPS statute, [RSA 362-E](#), requires each electricity provider to meet customer load by purchasing or acquiring certificates representing generation from renewable energy

Opt Out: Percentage of customers that Opted Out of the CPCNH Default rate

Opt In: Percentage of customers that Opted In to the CPCNH Default rate

Opt Up: Percentage of customers that moved to higher rate than the CPA's choice for the Default rate

Opt Down: Percentage of customers that moved to lower rate than the CPA's choice for the Default rate

Granite Basic: Percentage of customers the are taking the CPCNH offering that meets the New Hampshire state mandated Renewable Portfolio Standard (24.3% renewable content)

Granite Plus: Percentage of customers the are taking the CPCNH offering that has 33% renewable content



To: CPCNH Board of Directors
From: Clifton Below, Chair
Date: 1/23/24
Subject: Executive Committee Report

REPORT ON ACTIVITIES

The Executive Committee (E.C.) met on 1/18/24 in Council Chambers, Lebanon City Hall, 51 N. Park Street Lebanon NH at 1:00 pm. Draft minutes are [online here](#). Chair Below, Vice Chair Charette, Treasurer Quirk, Secretary Oxenham, and Director Lisa Sweet attended, along with Governance Committee Chair Andrea Hodson, CEO Brian Callnan, Director of Administrative Services Bobbi-Jo Michael, and Member Service Director Henry Herndon.

The meeting covered the following:

- ✈ Updates from the CEO & Treasurer
- ✈ Review of agenda for 1/25 Board meeting, including update on transition to MS 365 from Google Work Space and deployment of OnBoard software for a Board and Committee workspace. Three useful links about the software are found here:
 - <https://www.onboardmeetings.com/>
 - <https://www.onboardmeetings.com/industries/governments/>
 - <https://www.onboardmeetings.com/board-portal/pricing/> (Ultimate)
- ✈ Planning for April Annual Meetings, including programming, process for Board & Officer elections and Committee appointments, possible establishment of a Distributed Resources Planning Committee (inclusive of Project Planning).
- ✈ We ran out of time so only touched on **GRIP (Grid Resilience and Innovation Partnership) Grant planning**. Chair Below is a member of Energy Data Platform Governance Council, which predates the formation of CPCNH.
 - In November the Board authorized CPCNH participation in development of a concept paper for this grant opportunity as a potential partner to help implement a community benefits plan to actually begin to realize value and use cases from the data platform. Because the expected minimum grant size is now \$10 million, requiring a \$10 million match, the Governance Council decided to reach out to utilities and stakeholders in other New England states to gauge interest in making this a regional effort.



- The response was very good and conceptually we now have a project on the order of \$29 million, with most, if not all, of the match coming from utility (ratepayer) investment in the platform and all the utility back-end work. Roughly half the DOE grant (~\$7 million) would go toward buying down the cost of the platform development and implementation with the other half projected to go towards implementing the community benefits plan targeting initial pilots and programs to disadvantaged communities (DACs). Community partners like CPCNH and CENH could be grant subrecipients for most if not all of this portion of the funding, mostly in 2026-2028 time frame.
- The full application is due May 22, 2024 with grant award decisions in the fall. Chair Below would like to engage interested Member representatives in helping develop our potential role in the full application as the Board will need to approve our participation in the actual grant proposal, if any. (BTW, at least some of the utility folks we are collaborating with see our and CENH's role as community-based project partners as critical to the success of the proposal as USDOE places a lot of emphasis on such collaboration.)
- The concept paper and additional background can be viewed [on pages 5-24 of the E.C. agenda packet found here](#). The following member communities (or communities served by Cheshire Community Power) are in part or whole US DOE identified DACs or Justice 40 communities, which will be the initial focus of the community benefits plan, though the products and applications developed and deployed will likely be of value for all our communities, and especially LMI households. Chair Below would particularly like to establish an ad hoc group or temporary committee with representatives of these municipalities to engage in consideration of this opportunity:
 - Cities of Berlin, Nashua, Portsmouth, and Dover; Towns of Dalton, Newport, Charlestown, Exeter, and Winchester.

COMMITTEE ACTIONS TAKEN

Besides approving the minutes of the 11/ meeting the committee voted unanimously to recommend the revised budget proposal presented by the CEO.

PLANNED MEETINGS & ACTIVITIES

The next two E.C. meetings are planned for Thursday 2/1 at 11:30 am with a focus on finalizing key performance indicators (KPIs) for the CEO to be used in next summer evaluation of the CEO and for Thursday 2/15/24, 1 pm, to prepare for the 2/25/24 Board meeting. Both meetings are expected to occur at Lebanon City Hall.

ACTION ITEMS & COMMITTEE RECOMMENDATIONS TO BOARD

None at this time.



To: CPCNH Board of Directors
From: Director Hodson, Governance Committee Chair
Date: 17 January 2024
Subject: Governance Committee Report, December 2023 - January 2024

Report on activities

The Board held two meetings since posting our November report, December 18, 2023, and January 11, 2024. View our [December](#) and [January](#) Minutes for the agendas, discussion summaries, decisions, and outcomes.

Summary of the December and January meetings

Self-evaluation survey. We sustained a focus on preparing the *Board Culture and Experience* survey. Having completed our work earlier this month, we sent the survey to Committee Chairs for a test run, and look forward to receiving their feedback before distributing the survey to all Board Directors early-February.

Recall, this self-evaluation survey aims to gauge Directors' perception of our overall effectiveness in a range of activity areas and understanding about board and staff roles and policies – this will help identify what's working and what needs improvement, and what we should take up in order to provide useful support.

While voluntary, we hope everyone will respond. Responses will be anonymous so it will be entirely up to you.

Board staffing. Prompted by the resignation of one of our Board colleagues (effective with the April Annual Membership Meeting), we reviewed the “formation documents” for direction on how Directors are nominated, qualified, and appointed or elected, and what is established relative to the Committee's role in this area. By way of a reminder, here is what is settled in the *Joint Powers Agreement* at this juncture:

- **On Nominations.** Anyone or any entity may nominate candidate(s) for Board Director. This means, CPCNH Directors and Staff members, Member Representatives and Committees, and Volunteers from Member municipalities.
- **On Eligibility.** Directors' engagement, skills, knowledge, practice experience are important considerations, but explicit in the “Formation Documents” is consideration of geographic and jurisdictional diversity as eligibility criteria. That is, the Board must consider a balanced representation of not less than two Directors from towns, cities, counties or joint powers authority when making appointments, and not more than one Director from the same city, town, county or joint powers authority. (Refer to By-Laws, Subsequent Boards, 5.3.2.)
- **On Elections.** New Directors are elected by a plurality vote at each Annual Membership Meeting. During the year, a vacancy created by a Director's resignation may be filled by



majority vote at any Regular or Special Meeting to fill the unexpired term of the resigning Director. (Refer to By-Laws, Election, 5.5.)

Governance Committee is responsible for certain functions respecting Board of Directors selection and transitions, namely, assisting Members with recruitment of Directors and with determining the eligibility of nominees. (Refer to JPA, Art. IX, Section 8.)

As is our role, the Board may call on us to assist with or expand on any of these elements, to which we would respond accordingly. In the meantime we can act to clarify a nomination process for the Board's approval at our February meeting in anticipation of the Annual Members Meeting in April.

Board roster. We thought this reminder would also be useful and prompt others to be thinking about self-nominating or nominating another for positions on the Board:

**CPCNH Board of Directors, Term Schedule
Elected April 21, 2023 for 1, 2, or 3-year terms**

Member	Director	Term End Year
Walpole	Paul Looney	2024
Hanover	April Salas	2024
Durham	Steve Holmgren	2024
Enfield	Kim Quirk	2024
Exeter	Nicholas Devonshire	2024
Peterborough	Bruce Tucker	2024
Webster	David Hemenway	2025
Portsmouth	Kevin Charette	2025
New London	Jamie Hess	2025
Plainfield	Evan Oxenham	2025
Newmarket	Joseph Lamattina	2025
Warner	Clyde Carson	2025
Cheshire County	Terry Clark	2025
Pembroke	Matt Miller	2026
Harrisville	Andrea Hodson	2026
Randolph	Kathleen Kelley	2026
Dover	Jackson Kaspari	2026
Lebanon	Clifton Below	2026



Nashua	Doria Brown	2026
Rye	Lisa Sweet	2026

Planned activities

We expect to distribute the survey and begin processing responses. And, to discuss nomination processes that will be drafted by the Staff – it's worth mentioning how much we will appreciate that assistance. (Note for now, we are deferring not ignoring discussion on the development of a *Board Policy Manual*.)

Our next meeting is scheduled and posted for January 29, 2024.



To: CPCNH Board of Directors
From: William Baber, Chair of RLAC Committee
Date: January, 18, 2023
Subject: Regulatory & Legislative Affairs Committee Report

REPORT ON ACTIVITIES

The RLAC Committee held a public meeting on 1/12/2024. The meeting was held at the Warner Town Hall.

Approved minutes for the 12/21/2023 meeting are [online here](#). Draft minutes for the 1/12/2024 meeting are available [online here](#).

LEGISLATION REVIEW - 1/12/2024 MEETING

- ⚡ Bills acted upon prior to 1/12:
 - HB 314-FN (strongly oppose, unless amended): Status – Adopted by the House on a voice vote with amendment 1/4/24. Chair Below and Director Dennis working over the holidays were able to secure backing and a sponsorship for an amendment that protected CPCNH from what would have been organization function crippling customer information restrictions. CPCNH Action Alert generated substantial support for the amendment from member communities.
 - SB 388 (support, with an amendment): Status - hearing held 1/4/2024. DOE proposed a friendly amendment to remove section 3 on 1/4/24. This amendment would remove the section that CPCNH had concerns about as it proposed exclusive jurisdiction to the DOE over how energy storage systems are interconnected and compensated. Chair Below testified in support of the amended bill.
 - SB 303 (support): Status – heard in Energy & Natural Resource committee 1/4/24. This bill adds battery storage projects to uses of the renewable energy fund, deletes a required renewable generation incentive program, and authorizes a political subdivision incentive, rebate, or grant program using the fund. The bill also modifies the



reporting date by the department of energy concerning the renewable energy fund. This bill is a request of the department of energy.

- ⚡ Bills heard after 1/12 committee meeting:
 - SB 320 (support, with an amendment): Status - E&NR committee hearing on 1/16/24. CPCNH is working with CENH on a friendly amendment that would measure how well a utility is doing to enable third parties (e.g., CPAs and CEPS) to provide innovative retail products and solutions to customers that deliver system efficiencies (e.g. improved load shapes, shifting peak demand, etc.) Chair Below noted that we will not go all out on this bill and that it might be headed toward an interim study.
- ⚡ The RLAC legislation tracking spreadsheet can be viewed at the bottom of the report as Attachment I.

REGULATORY REVIEW - 1/12/2024 MEETING

- ⚡ Director Dennis presented her draft memo summarizing CPCNH'S NEM 3.0 proposal. The committee suggested edits and recommended that staff coordinate with Director Herndon and MOEC on how best to share this information with members.
- ⚡ Liberty rate case: Chair Below reviewed CPCNH's priorities and noted that the PUC held a hearing on the DOE's motion to dismiss and there is a continuing hearing on the motion on 1/23/24.
- ⚡ Statewide Data Access Platform: Data Platform Governance Council, along with utilities, NRG, and state energy agencies in CT and MA submitted to the USDOE a concept paper on 1/11/24 for a BIL GRIP Grant.
- ⚡ Electronic Data Interchange (EDI) Working Group: DOE is reconvening the EDI Working Group and has scheduled the kick-off meeting for 1/25/24. Director Dennis and Mr. Samuel Golding (Community Choice Partners) will be covering this along with representatives from Calpine.
- ⚡ Load settlement meeting: Postponed from 1/10/24 to 1/30/24. CPCNH has continued dialogues with utilities regarding our needs in the load settlement process. CPCNH expects to file a petition soon.
- ⚡ DOE meeting regarding CPCNH's complaint and status update held on 1/9/24. Chair Below reported the meeting focused on Eversource is still not providing CPCNH with negative usage (export) data for NEM customers. Eversource may request a waiver from the PUC of this requirement.



- ⚡ NEM 3.0 docket (DE 22-060): The first technical conference and settlement meeting are scheduled for the week of 1/15. This process will accelerate with rebuttal testimony, with utilities rebutting our and other parties' testimony. The PUC will be holding a hearing on the case on 3/12/24.

RLAC 2024 Legislative and Policy Platform Review:

- ⚡ Chair Baber, Vice-Chair Oxenham, and Director Dennis presented the 2024 Legislative and Policy Platform draft based on the three basic principles of the RLAC Charter: Advancing Community Benefits through Open Access to the Electric System; Increasing Innovation through Local Control, Equity & Community Development; Enforcement of Laws, Market Rules, and Regulations. The concept of the draft was to inform what RLAC's high level policy goals are as opposed to a catalog of specific bills we are tracking and to ensure that regulatory matters of interest were also covered. The prior directors meeting demonstrated that requesting the board to respond effectively to the entire listing of bills considered as having potential CPCNH impact was an unreasonable request. The platform proposed will allow RLAC to act under an approved scope in a responsive manner. Any bills that failed to meet these policy guidelines would be brought to the board or EXCOM before actions are taken. RLAC will maintain continually updated and make available legislation and tracking spreadsheets of all bills and regulatory engagements under consideration.
- ⚡ The 2024 Legislative and Policy Platform draft can be viewed at the bottom of the report as Attachment II.
- ⚡ RLAC will be requesting an update to its charter at the next Annual Meeting to bring the charter in line with the expanded reporting on regulations and form change to legislative reporting found in this document.

RLAC Legislation Support Teams Concept

- ⚡ In an effort to facilitate the most successful outcomes for legislation of interest, the committee is creating teams of two members each to be liaisons with members of the House Science, Technology, and Energy Committee and the Senate Energy and Natural Resources Committee. We will work in collaboration with Director Dennis to build trusted relationships and share educational information on CPCNH bills of interest with members of both committees.



COMMITTEE ACTIONS TAKEN

- ⚡ The draft minutes from the 12/8/2023 meeting were approved.
- ⚡ 2024 Legislative and Policy Platform draft was approved unanimously.
- ⚡ Committee members volunteered to be team members communicating with individual legislators.

PLANNED MEETINGS & ACTIVITIES

Next Meeting: Friday, February 2, from 10:00 am – noon, at CPCNH's Concord office.

ACTION ITEMS TO BOARD

RLAC recommends for the Board's approval the 2024 Legislative and Policy Platform.



ATTACHMENT I: RLAC 2024 LEGISLATION TRACKING SPREADSHEET

Bill #	Bill Analysis or LSR Title if NYA	Prime Sponsor	Comte. Assigne	Status	CPCNH Position
HB 1398	This bill requires that costs of net energy metering be assessed under a stranded cost recovery mechanism by electric distribution utilities.	Michael Vose	ST&E	Amended 1/10; committee vote on amended bill 10-10; committee unanimously voted to move to interim study	Strongly Oppose
HB 1431	This bill requires public utilities to file an integrated distribution plan with the public utilities commission.	Tony Caplan	ST&E	In Com.	Support with possible amendment
HB 1499	This bill establishes a study committee to study clean energy, community resilience and conservation corps.	Matthew Wilhelm	ST&E	Amended 1/9; committee voted to approve amended bill	Monitor
HB 1600-FN	This bill modifies requirements for participation of municipal hosts aggregating retail electric customers, and of generation assets, in net metering. (CENH supports)	Thomas Corman	ST&E	Hearing scheduled for 1/29/24 at 2 pm in ST&E	Strong Support
HB 1617-FN	This bill requires the department of energy to allow the procurement of energy from power supply agreements using varying lengths and terms and laddering of agreements.	JD Bernardy	ST&E	Hearing scheduled 1/16 at 3:00	Monitor
HB 1623-FN	relative to the state energy policy.	Michael Vose	ST&E	In. Com.	Monitor
HB 1644-FN	This bill requires the department of energy to initiate a proceeding and conduct an investigation of the benefits and key considerations regarding support for clean or non-carbon emitting power generation, and report to the legislature in one year.	Michael Vose	ST&E	In. Com.	Monitor
HB 314-FN, Amedment	This bill regulates the collection, retention, and use of personal information and establishes a cause of action for violations of an individual's expectation of privacy in personal information.	Keith Erf	Judiciary	Passed with amendment by House via voice vote 1/4	Oppose unles ammended. Prepare for Senate
HB 458 Amendment	Amendment is AN ACT reestablishing the commission to study the assessing of power generation. [Original bill title: AN ACT relative to participation in net energy metering by small hydroelectric generators.]	Michael Vose	ST&E	MA VV on 1/4	Monitor in Senate
HB 558-FN Amendment	Amendment is AN ACT requiring the department of energy to initiate a microgrid study.	Keith Ammon	ST&E	MA VV on 1/3	Monitor in Senate
HB 609 Amendment	AN ACT relative to the site evaluation committee for energy facility siting.	Michael Vose	ST&E	MA VV on 1/4	Monitor in Senate
HB 622 Amendment	This bill would repeal the establishment of the energy efficiency and sustainable energy board and transfer some of the board's responsibilities to the department of energy. [The amendment merely adds a duty to the Grid Modernization Advisory Group.]	JD Bernardy	ST&E	MA VV on 1/3	Support, possbily amend in Senate
SB 303-FN	This bill adds battery storage projects to uses of the renewable energy fund, deletes a required renewable generation incentive program, and authorizes a political subdivision incentive, rebate, or grant program using the fund. The bill also modifies the reporting date by the department of energy concerning the renewable energy fund. This bill is a request of the department of energy.	Kevin Avard	E&NR	Heard in Com. 1/4; poss. friendly amend. adding RE to storage projects for program eligibility; DOE to provide input on suggested % of funds to be dedicated to municipal customers	Support
SB 307-FN	This bill allows for electric transmission service agreements by New Hampshire electric distribution utilities with the developer of any New England transmission project which has been awarded a grant from, or entered into a transmission capacity contract with, the United States Department of Energy.	Kevin Avard	E&NR	In. Com.	Monitor & Educate on risk to consumers
SB 320-FN	This bill requires the public utilities commission to develop a performance incentive mechanism for the approval of electric and gas utility rates. (CENH Supports)	David Watters	E&NR	Scheduled for hearing on 1/16 at 9:45	Support, if amended
SB 388-FN	This bill makes various changes to the administration of public utilities and the duties of the department of energy.	Howard Pearl	E&NR	Heard in Com. 1/4; friendly amend. to strike section 4 as supported by CPCNH	Support w/ amendment
SB 391	This bill requires the public utilities commission to begin rulemaking for the purposes of setting uniform procedures for distributed energy resources that are proposed for interconnection to the electrical infrastructure.	Kevin Avard	E&NR	In. Com.	Strong support w/ possible ammendment
SB 540	This bill requires the department of energy to investigate ways to facilitate both behind the meter energy storage and utility scale energy storage in the state.	Timothy Lang	E&NR	In Com.	Support & educate allied legislators



ATTACHMENT II: DRAFT RLAC 2024 LEGISLATION & POLICY PLATFORM



**COMMUNITY
POWER COALITION
OF NEW HAMPSHIRE**
For communities, by communities.

DRAFT 2024 Legislative & Policy Platform

RLAC 1/12/2024

2024 Legislative & Policy Positions:

Advancing Community Benefits through Open Access to the Electric System

CPCNH supports non-discriminatory open access to the electric system for wholesale and retail transactions. Ensuring the equitable treatment of all customers – whether on competitive supply, community default service, or utility default service – is of paramount importance in achieving an affordable, equitable, and market-based sustainable energy transition in New Hampshire.

CPCNH supports actions that:

- ⚡ Leverage the buying power of our members to deliver more cost-effective, clean and reliable energy solutions available for our customers.
- ⚡ Enable greater competition in retail electricity markets and allow competitive electricity power suppliers (CEPS) and CPAs the same opportunities to compete to serve customers as electric distribution utilities (EDUs).
- ⚡ Uphold cost-causation ratemaking principles and ensures that costs and benefits produced by CEPS or CPAs stay within those CEPS and CPA customers and vice versa with utility default customers.
- ⚡ Reduce the costs for all consumers of electricity by harnessing the power of competitive markets for wholesale and retail electricity services.
- ⚡ Provide enhanced access to production, distribution, and anonymous consumption data of electric power so that everyone from ratepayers to legislators and regulators can make well informed decisions.
- ⚡ Clarify that CPAs can contract with customer-generators between 1-5MW through net energy metering (NEM) programs as “load reducers” when such customer-generators are CPA customers and not on utility default service.

CPCNH opposes actions that:

- ⚡ Restrict or foreclose the existing authority and ability of CPAs to access the electric system under RSA 53-E, RSA 362-A, and RSA 374-F:2.
- ⚡ Impede CPCNH’s ability to serve its customers and launch new CPA programs.
- ⚡ Reverse decades of state policy to promote competition in the electricity markets by expanding the utility monopoly over retail market functions.



- ⚡ Socialize and/or shift costs from utility default service onto competitive supply and CPA service.

Increasing Innovation through Local Control, Equity & Community Development

CPCNH supports protecting local control and autonomy for its CPA Members, especially with regards to finances, power procurement, reliability, customer data and billing services, and the development of local projects and customer programs. This will safeguard CPCNH's ability to innovate and create new value for its communities and customers.

CPCNH supports actions that:

- ⚡ Allow communities to promote renewable and distributed energy development, energy efficiency programs, price stability, access to innovative energy products, services, and rates, and local economic benefits through local control.
- ⚡ Expands distributed behind-the-meter (BTM) solar generation such that it lowers the delivered cost of power, enhances system optimization, creates local employment, and has positive environmental impact.
- ⚡ Encourages westerly facing BTM solar photovoltaics (PV) and/or southerly-facing BTM solar PV combined with battery storage to enhance avoided cost value.
- ⚡ Allow NEM customer generators to be compensated fairly for the power they produce and for all of the costs that are avoided by this production.
- ⚡ Support energy storage designed to target load reductions such that they occur during periods of higher avoided cost value.
- ⚡ Encourage the adoption of low- and zero-emission vehicle standards to protect public health.
- ⚡ Incentivize the efficient build-out of zero-emission or electric vehicle charging infrastructure.

CPCNH opposes actions that:

- ⚡ Detract from existing CPA authority under RSA 53-E, RSA 53-A, RSA 53-F, RSA 374-D, RSA 38-D, RSA 33-B, RSA 674:2, and RSA 155-A:2, V.

Enforcement of Laws, Market Rules, and Regulations

CPCNH supports full compliance with statutory requirements, rules, and regulations by electric distribution utilities (EDUs) and market participants so that CPCNH may serve all CPA customers equitably and prevent undue harm on any



customers, including but not limited to those who elect to participate in net energy metering and time-varying electric rates.

CPCNH supports actions that:

- ⚡ Ensure that EDUs are in full compliance with RSA 53-E and the Public Utilities Commission (PUC) Municipal and County Aggregation rules (Puc 2200 rules).
- ⚡ Ensure NEM customer usage and export information for a CEPS or a CPA is accurately captured and commensurately credited to the CEPS or CPA in load settlement.
- ⚡ Protect CPCNH's financial sustainability, its ability to be responsive to local priorities, and its ability to promote the common good and general welfare by supporting the economic vitality and prosperity of local communities.
- ⚡ Support all well conceived efforts to expand energy efficiency programs that benefit everyone.

CPCNH opposes actions that:

- ⚡ Weakens or eliminates CPA rules and regulations applicable to EDUs and market participants.

Administrative Authority:

Individuals who should be authorized by the Board to field inquiries and/or to engage with policymakers, the media, and the public on matters related to LSR 24-2332.1 are the CPCNH Chair, CEO and/or designated staff, RLAC Chair and/or designated committee member, and legislative advocates under contract to CPCNH.



To: CPCNH Board of Directors
From: Director Miller, Chair of Risk Management Committee
Date: January 18, 2024
Subject: Risk Management Committee Report

REPORT ON ACTIVITIES

The Risk Management Committee held public meetings on December 11, 2023, December 21, 2023, January 18, 2024 and a joint meeting with Finance Committee on December 21, 2023.

The meeting agendas and related documents are online here.

- ✦ December 11, 2023 meeting minutes:
<https://docs.google.com/document/d/1CXUsAzR7y7muVY0v923STvbTRfgv86kAZ6XyGhTmIF4/edit>
- ✦ December 11, 2023 public notice and agenda:
https://docs.google.com/document/d/1u0N3mDPCY-QZPe0Dg6C7Xw2VumuOFH_inorRQA0WPo4/edit
- ✦ December 21, 2023 meeting minutes:
<https://docs.google.com/document/d/1R39q1fZbe1qJzYjK4u5YnrFQCHVpnaAMZaQwJvIRsyY/edit>
- ✦ December 21, 2023 public notice and agenda:
<https://docs.google.com/document/d/1dQUMcGd353ERnnR-MzR54vLu0zFx79aLRTwS50NyCY0/edita>
- ✦ December 21, 2023 joint RMC-FC meeting minutes:
<https://docs.google.com/document/d/1Es4b2MomEF8vnllbmTW4KCCgr4qtVOOWYhPVF2YKAOs/edit>
- ✦ December 21, 2023 public notice and agenda:
https://docs.google.com/document/d/1OZshDzILX4KTo_mxHRYZEMdIGhjTPI7rGwQeo08Hgpl/edit
- ✦ January 16, 2024 draft meeting minutes:
https://docs.google.com/document/d/1-ZE-J4ye2YnMRKIG_8loW9t149CNqVJVJgejrSMrwRE/edit
- ✦ January 16, 2024 public notice and agenda:
https://docs.google.com/document/d/1vHTuhSoR5zhzFvamBXWS-OCxE_uXk5C1z20mSnjNPVg/edit



Here is a list of important topics discussed.

1. Discussed and understood scenarios for Wave 2 CPAs (March Launch) that defer procurement in December. The next opportunity to launch with a new rate would be September 2024. The next opportunity to launch with the same rate would be June 2024.
2. Deliberated and endorsed proposed electricity supply rates on December 21, 2023 for the February 2024 through July 2024 period.
 - a. requested further analysis on mid- and large-commercial rates in Eversource utility district, which was performed by CEO Callnan and Ascend Analytics.
3. Review and deliberation of December 11, December 21, 2023 and January 16, 2024 Hedge Recommendation memos.
4. Review electricity purchase transactions resulting from December 21, 2023 Hedge recommendations.
5. Finalized schedule and logistics to support Wave 2 Launch.
6. Received and documented input from the March 2024 launching CPA Authorized Officials. All wanted to proceed with procurement in December in preparation for their March 2024 launch.

COMMITTEE ACTIONS TAKEN

Key actions taken by the committee:

1. Director Kaspari Jackson moved to approve the actions described in the January 16, 2024 hedge recommendation memo as presented and as modified by discussion. Director Kevin Charette seconded. Motion carried unanimously on a roll call vote, 6-0 (there were 3 absences).
2. Director Kaspari moved to approve the 12/21/23 Hedge Recommendation Memo as modified. Director Lamattina seconded. Motion carried 9-0 on a roll call vote.
3. Director Jackson Kaspari moves that CEO Callnan evaluate whether the CPCNH commercial rates for Eversource commercial customers can be reduced without affecting financial reserves accrual and retail rates by performing additional cost-to-serve analysis. Director Clifton Below seconded the motion.
4. Director Kaspari Jackson moved to approve the actions described in the December 11, 2023 hedge recommendation memo as presented and as modified by discussion. Director Kevin Charette seconded. Motion carried unanimously on a roll call vote, 9-0.



PLANNED MEETINGS & ACTIVITIES

The Risk Management Committee intends to conduct an internal training workshop on the subject of over-and under-hedging on January 24, 2024. This training workshop is not public. Additionally, a regular recurring Risk Management Committee meeting is scheduled for Monday, February 12, 2024.

ACTION ITEMS & COMMITTEE RECOMMENDATIONS TO BOARD

1. The RMC approved the December 11, 2023, December 21, 2023, and January 16, 2024 Hedge Recommendation memos.
2. The RMC asked that CPCNH evaluate whether the CPCNH commercial rates for Eversource commercial customers can be reduced without affecting financial reserves accrual and retail rates by performing additional cost-to-serve analysis. The RMC supported the proposed residential rates.

BACKGROUND & DISCUSSION

The joint RMC-FC committee had no issues with the Residential rates proposed by CEO Brian Callnan for the Feb 1, 2024 through July 31, 2024 rate period. The committee members were not comfortable with the proposed Eversource Commercial rates to be based on a flat 2% discount of the published Eversource rates that include a large (1.5 cent/kwhr) reconciliation adder.

The joint committees agreed that they would like to see CEO Brian Callnan perform a cost to serve analysis on the Eversource Commercial customers based on past usage and cost-to-serve data to see if the CPCNH commercial rates can be improved for the Eversource utility district large commercial customers without affecting residential rates.

FISCAL IMPACT

CEO Callnan presented CPCNH recommended rates. CEO Callnan noted that the rates recover the ~\$35M in expected costs while accruing ~\$2.1M in net revenue or community reserves. Estimated savings for all CPCNH Members is roughly \$2.4M for a total Community Benefit during the six-month rate period of ~\$4.5M in this with 53% of value to savings, 47% of value to reserve accrual.

It is estimated that the total financial reserve for CPCNH will be \$15.1 million by the end of December 2024, assuming consistent wholesale rates and nominal hedging performance. The number of operating days covered by the financial reserve dips to around 32 in July after the March and June Launches and recovers to 52 days by the end of the 2024.



To: CPCNH Board of Directors
From: Director Sweet Chair of Member Outreach & Engagement Committee
Date: 16 November 2024
Subject: Member Outreach & Engagement Committee Report

Report on Activities

The Member Outreach & Engagement Committee met on December 12 (see Attachment B: Member Services Update 11/10/2023) and January 9.

CPCNH currently has 51 municipal Members and 2 County Members and operates 14 Community Power Aggregations (CPAs) that serve 16 NH communities (13 municipal CPAs and one county CPA currently serving 3 Cheshire County communities).

Wave 2 is Launching!

The towns of Chesterfield, Durham, Hudson, New London, Newmarket, Pembroke, Roxbury, Stratham, Warner, Webster, Westmoreland, and Winchester are launching Community Power and enrolling ~30,000 customers in March. Our public engagement campaigns kicked off with a workshop on January 3 with 32 attendees and are now in full swing. Websites are live, customized printed materials are being deployed, we are generating good media coverage, and enrollment mailers go out on Wednesday January 24 followed by a dozen public information sessions the week of January 29. Congratulations Wave 2!

Ambassadors are available to attend public information meetings to provide their perspective if you would like. Please see this list of Ambassadors to contact someone who may be able to attend. <https://docs.google.com/spreadsheets/d/1y-0pNx6FTqdLCFft5vcMtOukOYVPaOh4ij5sXewjWxk/edit#gid=0>

Wave 3 is close behind!

Eighteen of our Members have completed public hearings and filed Electric Aggregation Plans with the Public Utilities Commission, which are filling up the [PUC's docket book page](#). These Wave 3 Candidates include Atkinson, Barrington, Bethlehem, Bradford, Boscawen, Campton, Epping, Franconia, Grantham, Hampton Falls, Kensington, Lancaster, Loudon, Newport, Tamworth, Temple, Somersworth, Sugar Hill. The three major approvals left for these Members — town meeting, PUC, and Cost Sharing Agreements — if completed by April, make possible a June launch



(aka, “doing the Canterbury,” as Canterbury demonstrated this model of March-Town-Meeting-to-speedy-June-Launch in 2023).

New Member Orientation

We hosted an Orientation on Friday, January 19th to officially onboard the 13 new Members who joined since our last Orientation in September. All Members are welcome to attend any Orientation to ask questions, provide perspective, and to welcome our newest Members.

Ongoing and Upcoming

More than 30 additional communities have expressed interested in becoming Members, and we have plans to reach out to all of them as our rates come down even further next month to reengage and ensure they have the most up-to-date information about Community Power and CPCNH.

We do not anticipate as many communities joining in the first quarter of 2024 as most municipalities are preparing for Town Meetings.

Bfresh is in the process of finalizing draft testimonial videos for review and completion soon. CPCNH’s rates for the upcoming rate period received good media coverage in the Union Leader, Concord Monitor, NHPR, Keene Sentinel and other publications.

Upcoming committee work includes conducting a survey on existing and planned projects in our Member communities, and providing engagement/education opportunities for the membership in 2024. We also plan to further develop the services to our operating Members.

Please see Attachment A: List of Current CPCNH Members.

Committee Actions Taken

In the December meeting, the committee voted to extend an invitation to Mark Terry to join the committee and to notify Chair Below of the invitation. We also approved the minutes from the November 14 meeting.

In January, we voted to approve minutes from the December 12 meeting. The draft minutes from the January 9 meeting can be found [here](#).

Planned Meetings and Activities

Office Hour: Net Metering and CPCNH – 101

January 26 at 12pm, on Zoom

Please join Brian Callnan for an informal Zoom discussion as he provides a high-level overview of why we can't serve net metering customers as we hope to, what CPCNH is doing to change this, and what this means for operating and launching Members. The goal is to equip operating and launching members with answers to commonly asked questions from the public. All Members are welcome to attend.

A more in-depth presentation on Net Metering and CPCNH is being planned for later in February.

The next Member Outreach and Engagement Committee meeting is planned for Tuesday, February 13 at 10:00 AM in Concord. All Member representatives are always invited to attend Member Outreach and Engagement Committee meetings in person or virtually. Meeting information can be found at www.cpcnh.org/calendar.

Action Items and Committee Recommendations to Board

None.


Attachment A: Current List of CPCNH Members – 1/25/24

PLAN (Wave 3)	LAUNCH (Wave 2)	OPERATE (Waves 1, 1+)
Atkinson	Cheshire County = CCP (Chesterfield Roxbury, Winchester)	Cheshire County (Dublin, Fitzwilliam, Nelson)
Barrington	Durham	Canterbury
Berlin (AVEC)	Hudson	Dover
Bethlehem	New London	Enfield
Boscawen	Newmarket	Exeter
Bradford	Pembroke	Hanover
*Bristol	Stratham	Harrisville
Campton	Warner	Lebanon
Charlestown	Webster	Nashua
Dalton	Westmoreland	Peterborough
* Epping	9 + CCP members	Plainfield
Franconia		Portsmouth
Gilford		Rye
Grantham		Walpole
Hampton Falls		14
Hopkinton		
Kensington		
Lancaster		
Loudon		
Lyme		
Merrimack County		
Newport		
Northfield		
Randolph (AVEC)		
Rollinsford		
Shelburne (AVEC)		
Somersworth		
Sugar Hill		
Tamworth		
Temple		
Wilmot		
31	*BOD approval expected 1/25/24	

Attachment B: Member Services Update 11/10/2023



**COMMUNITY
POWER COALITION
OF NEW HAMPSHIRE**
For communities, by communities.

STAFF REPORT

Member Services Update

To: Member Outreach & Engagement Committee
From: Henry Herndon, Director of Member Services
Date: November 10, 2023
Subject: Member Services Update

With the October and November launches of Dover and Cheshire Community Power, CPCNH is serving ~80,000 electric customers in **16 municipalities**.

Ten more towns have obtained local and state approvals, executed CPCNH's Cost Sharing Agreement and Service Contract, and are preparing to launch in March 2024. At least two additional towns will join into Cheshire Community Power in March as well.

CPCNH has welcomed 18 new municipal Members in 2023 so far and three to five more are ready to be admitted to the Membership this month. These **~23 CPCNH Members** are tracking to adopt and launch Community Power as soon as June 2024.

PLAN (Wave 3)	LAUNCH (Wave 2)	OPERATE (Waves 1, 1+)
Androscoggin (Berlin, Randolph, Shelburne, +)	Cheshire County (Roxbury, Winchester, +)	Cheshire County (Dublin, Fitzwilliam, Nelson)
Atkinson	Durham	Canterbury
Barrington	Hancock*	Dover
Bethlehem	Hudson	Enfield
Boscawen	Newmarket	Exeter
Bradford	New London	Hanover
Bristol*	← Newport	Harrisville
Campton	Pembroke	Lebanon
Gilford	Stratham	Nashua
Grantham	Warner	Peterborough
Hampton Falls	Webster	Plainfield
Hopkinton	Westmoreland	Portsmouth
Epping*		Rye
Loudon		Walpole
Lyme		
Northfield		
Somersworth		
Sugar Hill		
Tamworth		
Temple*		
Wilmot		

*JPA not yet submitted; *Has not authorized launch





At the October meeting, the CPCNH Board authorized CEO Callnan to add additional staff and/or contractor capacity to meet the needs of the growing Membership.

Working Timeline for Wave 2 Launch (March 2023)

On Monday November 13, CPCNH Risk Management Committee will discuss proposals for the specific procurement timeline to incorporate Wave 2 towns into the portfolio (Durham, Hudson, New London, Newmarket, Pembroke, Stratham, Warner, Webster, and Westmoreland). I will have more to report after the RMC meeting.

Working Timeline for Wave 3 Launch (No Sooner than June 2023)

Wave 3 includes those ~22 Member towns and one city that are bringing Community Power for local approvals the March timeframe. The following outlines a DRAFT timeline to allow for the most expedient launch of these communities starting in June 2024.

- ✓ Jan 16 (tues): Target for completion of Public Hearings and to submit Electric Aggregation Plan to Public Utilities Commission (CPCNH provides template letter, submission comes from town/city)
- ✓ Mid-March: Local legislative body approval (town meeting / city council)
- ✓ April 1 (mon): Target deadline for Board of Selectmen approval of Cost Sharing Agreement / Member Services Contract, and associated policies for Risk, Rates, Reserves, and Data Security and Protection.
- ✓ April 29 (mon): Customer enrollment letters mailed
- ✓ May 6 - 10: Public information sessions
- ✓ Jun 3 (mon): Launch! Customer enrollment commences.

Launch of Community Power requires three separate approvals by: (1) state Public Utilities Commission; (2) local legislative bodies (e.g., town meeting / city council); and (3) final contract approvals by local governing bodies (e.g., select board / city council).

- 1. State Approval — Municipalities Submit Final Electric Aggregation Plans to the Public Utilities Commission by Tuesday, January 16, 2024** (~60 days in advance of town meetings), to obtain state and local approvals simultaneously. The PUC has a maximum of 60 days approve or reject an Electric Aggregation Plan.
- 2. Local Legislative Body Approval — Typically, town meeting approvals are likely to have concluded on or by Saturday March 16:** By achieving local and state approvals simultaneously, we accelerate CPCNH's ability to request and obtain procurement and noticing data from utilities.
- 3. Governing Body Approval of Cost Sharing Agreement and Service Contract by Monday April 1, 2024:** provides CPCNH sufficient time to procure power, notice utilities and customers, prepare customer service systems, and otherwise prepare to meet the June launch target.

Resilient Buildings Group

Resilient Buildings Group (RBG) continues to provide much needed capacity in supporting New Hampshire municipalities to JOIN the Coalition and PLAN to adopt Community Power locally (including navigating legislative and regulatory compliance).

The focus shifted in October towards transitioning JOIN to PLAN, including coaching sessions with various CPCNH Member towns.

- ✦ 35 Communities actively being tracked in JOIN
- ✦ 7 Membership invitations have been issued
- ✦ 6 Communities graduated to PLAN
- ✦ Numerous presentations to interested and newly joined communities, including presenting at several public hearings

As many as 23 CPCNH Members in the PLAN phase are scheduling and holding public hearings on Electric Aggregation Plans. Local approvals for these Members will include no fewer than 46 public hearings/meetings on Electric Aggregation Plans this fall/winter, along with numerous other public engagement activities conducted by these local Electric Aggregation Committees.

RBG is supporting CPCNH to register all Member Electric Aggregation Committees with the Public Utilities Commission and issue requests for aggregate load data to utilities, which is analyzed and formatted by Ascend Analytics for inclusion into Electric Aggregation Plans.

RBG is supporting CPCNH to compile logo design information to process custom logos for each of the 20+ CPCNH Members preparing for local approvals.

Andrew Hatch continues to support live Community Power Aggregations (CPAs) and “Key Accounts” work by assisting Peterborough with enrollment confirmations and discussing the transition of Hanover’s municipal accounts to CPCNH.

RBG monitors Info@cpcnh.org inquiries, which received 33 in total this past month including 15 following the CPCNH appearance on WMUR.

Clean Energy NH

The Clean Energy NH (CENH) Energy Circuit Riders continue to discuss Community Power with local leaders and committees. In the North County, Bethlehem recently joined CPCNH and other towns in the region are in process of joining. In the Monadnock region, CENH supported public meetings in association with the launch of Cheshire Community Power, and continues to educate towns about their Community Power options. The Town of Temple recently voted to join CPCNH, and CENH is supporting Temple through the PLAN process. In the Seacoast, we continue to have productive engagements with numerous towns supported by CENH.



Press Secretary / Bfresh

Testimonial Videos

Bfresh is organizing the filming and production of testimonial videos, prepping participants, arranging for pre-call interviews, booking filming locations, etc. Filming is scheduled for December 5 and 6.

Friendly reminder for CPCNH Members and Ambassadors to participate in the [Power Mapping Exercise](#) and to check the [Ambassador's Toolbox](#) for resources and information.

With the Board approval of the Public Engagement Strategy, we are moving forward with various paid media investments including NHPR underwriting and clips tracking software.

The launch of Cheshire Community Power as the state's first county model for Community Power has attracted media coverage. Recent press coverage includes:

- ✦ NH Bulletin: <https://newhampshirebulletin.com/briefs/cheshire-is-first-nh-county-to-launch-community-power/>
- ✦ WMUR: <https://www.wmur.com/article/nh-business-communities-buying-electricity/45606726>
- ✦ Keene Sentinel: https://www.sentinelsource.com/news/local/dublin-fitzwilliam-among-towns-to-join-countys-community-power-program/article_76616781-aa0b-52ed-9dfc-3e92db42f89c.html
- ✦ Boston Globe: <https://www.bostonglobe.com/2023/11/07/metro/nashua-reelects-mayor-jim-donchess-nh-democrats-gain-one-more-vote-state-house/>

Bfresh has drafted a template press release for towns to issue to publicize their Public Hearings on Electric Aggregation Plans, which will be added to the Ambassador's Toolbox of resources.

Looking forward, the late-December rate announcement and the Wave 2 launch will be significant media and public engagement events.



To: CPCNH Board of Directors
From: Director Kelley Chair of Audit Committee
Date: Jan 15, 2024
Subject: Audit Committee Report

REPORT ON ACTIVITIES

The Audit Committee has not met since the last board meeting.

COMMITTEE ACTIONS TAKEN

No actions were taken by the committee.

PLANNED MEETINGS & ACTIVITIES

Berry Dunn, the firm selected at the 11/30/23 board meeting to conduct an audit, has begun the collection of data for the audit.

ACTION ITEMS & COMMITTEE RECOMMENDATIONS TO BOARD

None at this time.

FISCAL IMPACT

None at this time.

CITY OF PORTSMOUTH NH

Portsmouth Community Power Meeting

Wednesday, December 20, 2023

NOTES

Attending: Councilor John Tabor (chair), Tom Rooney, Ben D'Antonio. Prospective member Herb Lloyd (also member of the Sustainability Committee). Staff: Peter Britz, Kate Homet, Stephanie Seacord (recording secretary). Excused: Councilor Kate Cook, Kevin Charette, Peter Somssich.

Video recording: [12.20.2023 Portsmouth Energy Advisory Committee \(youtube.com\)](https://www.youtube.com/watch?v=12.20.2023)

1. Roll call 6:32 pm

2. Chair remarks:

Although the PEAC, as a Mayor's Blue Ribbon Committee, can take no action that carries over to the next City Council term because members must be reappointed by the Mayor, the chair invited a conversation on the potential mission and goals of PEAC for that term. The PEAC has had a productive term with the creation of Portsmouth Community Power, will be rolling out information about the new CPCNH rates for Feb 1, 2024 and will be supporting the adoption of higher renewables content options by Portsmouth customers and the building of reserves for future Portsmouth energy projects.

3. CPCNH Feb 1, 2024 Rates

CPCNH set to vote December 21, 2023 on rates for the next billing period, Feb 1, 2024 – July 31, 2024. Eversource has announced its rate as 8.9 cents and PCPNH is expected to set 8.1 cents as the default Granite Basic. Minus the reserve, the effective rate is 6.1 cents.

Q. How can reserves be used?

A. After securing 180 days of operating funds and a financial asset basis for its credit rating, CPCNH can apply reserves to collective member community energy projects and to the use of a member community's reserves for its own projects. PCP can also add reserve funding for Portsmouth projects to PCP rates. Though reserve funding for projects is still several years away, this is a good time to start asking the questions, especially regarding projects with long lead times.

4. Future PEAC Mission & Goals

Chair Tabor: What are our areas of inquiry? PEAC has a 2-year license to do good for the City – where can we best apply our energies?

- Supporting the Sustainability Plan draft
- Acting as the steward of PCP
 - Informing the public about the Feb 1 rates
 - Encouraging more opt-in to Granite Plus, Clean 50 and Clean 100
- Because of the members' expertise – investigate larger scale solar projects to benefit residents and also identify available Federal funding
- Investigate municipal energy allocations for ways to reduce the City's carbon footprint and reduce costs by lowering operating expenses

Tom – PEAC must align with the Climate Action Plan regarding energy-related components and avoid duplication of effort with the permanent Sustainability Committee

Peter B – PEAC can provide follow-through to reflect interest in CAP initiatives in the FY26 Capital

Improvement Plan. The Mayor and Council are more likely to endorse CAP elements in the CIP if they see public support for those. There is \$20k held as undefined to be able to hit the ground running on some energy initiatives.

Chair – Clr Cook provided in-depth research on other community energy committees to identify where PCP can provide value and expertise. In creating the PEAC charter for the next 2 years, aligning with the CAP can be broad – this makes our universe more finite.

Ben – Assuming reappointment, PEAC should focus on:

- Supporting CPCNH implementation
- Exploring the opportunities, when the time is appropriate for the municipal supply contract
- Interacting with the CAP and its energy elements
- Encouraging energy efficiency services
- Engaging students in environmental education activities
- Advocating for reliability and resilience in the local energy supply – is there microgrid/battery storage capacity space at Pease? Eversource/3rd party supplier controls everything ‘on the other side of the meter’ but CPCNH can do local supply projects such as battery resilience to interconnect with the utility. CPCNH wants to do solar power projects at the residential level; but it’s harder at the City/commercial level. As power loss is expensive the City could tackle the resilience question from its side of the meter.

Chair – On the education side, engaging high school kids and residents on consumption reduction helps significantly. Making houses energy efficient means less use of resources.

Herb – Education and awareness on how the technology eg EV charging impacts the grid. Residential customers with solar offset EV charging for a neutral load.

Ben – As advocates for projects we should evaluate in terms of the capacity – Eversource Distributed Generation capacity map to geotarget locations for accommodating new load. [DG Hosting Capacity – External Map Viewer for NH \(arcgis.com\)](#) Solar projects are great but where’s the capacity? Best project and capacity circles in the Venn diagram need to overlap.

Peter - Put PEAC to work:

- Aligning with CAP work
- Follow-through on getting more residents to opt-up. People are supportive but don’t understand how to participate in the opportunity – how does PEAC apply resources/messaging.
- Managing the rate and eventual project messaging for CPCNH

Herb – Appreciate the potential in joining PEAC.

- Think we might plan 1-3 years: goals for 2024, 2025, 2026. Set goals, for example on residents opting-up. Multi-year goals are important especially as there’s a runway for implementing major projects.
- Though I’m new I see PEAC as providing more technical expertise compared to the Sustainability Committee. We need to be clear on roles and responsibilities – support, not cross efforts unless working together on a specific initiative.
- Can advise City of Portsmouth on projects where staff does not have specific technical expertise.
 - For example on possible use of Jones brownfield site (solar array example using Federal funding from CNHLES conference)
 - Federal IRA funding for solar to benefit low income – PHA sites?
 - Solarize efforts – none yet in NH for commercial properties – need education.

Chair – Kendra Ford on Clinton Street has worked on solar access for low income for past 5 years – would like to have her join a PEAC meeting to discuss and to determine how PEAC can do the legwork to get a program off the ground.

Herb – Tap DOE expertise – 2000 advisors nationwide – we can access through UNH who are now working with Lonza on projects. Information to large commercial spaces eg Portsmouth Regional Hospital for carport solar – if the parking lot is going to be torn up anyway, does it make sense to incorporate solar?

Peter – Explore the possibility of using Jones Ave. and/or Coakley for solar arrays – question of impact on the

cap, competing recreational use of the Jones space. Net metering rules have changed – was not feasible under the 1 megawatt restrictions but not 5 megawatt projects.

Chair: Consensus on goals:

- Increase opt-up Granite Plus, Clean 50, Clean 100 – supports CAP
- Large scale solar for residents including low income
- Resilience initiatives as service to City – storage to shift use times to reduce peak load and save money

When PEAC reconvenes will give each member 5 votes to select priorities from this list.

- 5. New Business – Still have an opening for another Committee member. Send suggestions for the Chair to pass along to the Mayor.**
- 6. Minutes from November 16, 2023 – Ben moved and Tom seconded the acceptance of the minutes as amended**
 - Tom Rooney (not “Tim”)
 - Rate setting: CPCNH (not “PCPNH”)

Chair: Appreciate the tremendous effort of this committee. Getting PCP aggregation plan written and approved was a task not for the faint of heart.

Peter – Future meetings? Third Wednesday.

Meeting adjourned at 7:30 pm.

Potential mission statement

The mission of the Energy Advisory Committee is to give a lower cost, lower carbon energy future to our residents.

Areas of work discussed:

1. Oversight of Portsmouth Community Power to benefit residents
2. Maximizing use of CPCNH green options by residents through persuasion and community-spirited messages... progressive multi year goals for opt ups
3. Community-scale solar projects (ideally that benefit residents rather than just exporting the power).
4. Implementation of solar credits for renters through Inflation Reduction Act
5. Lower Portsmouth municipal carbon usage and increase resilience with “behind the meter” solar, EVs for fleet, battery backup storage. Benefits residents by reducing operational cost and carbon footprint.
6. Be a voice on CPCNH board for green energy projects using reserve funds
7. Involve and educate high school students